

2026 Association Report – March

Topics	Comments	Status Please Code Green , Yellow , or Red																																																						
Balance Sheet	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 80%;"></th> <th style="width: 20%; text-align: right;">2/28/2026</th> </tr> </thead> <tbody> <tr> <td></td> <td style="text-align: right;">Consolidated Balance</td> </tr> <tr> <td>Assets</td> <td></td> </tr> <tr> <td>Current Assets</td> <td></td> </tr> <tr> <td> Cash and cash equivalents</td> <td style="text-align: right;">779,897</td> </tr> <tr> <td> Accounts Receivable, net</td> <td style="text-align: right;">149,832</td> </tr> <tr> <td> Pledges Receivable, net</td> <td style="text-align: right;">281,152</td> </tr> <tr> <td> Inventory</td> <td style="text-align: right;">308,699</td> </tr> <tr> <td> Other Current Assets</td> <td style="text-align: right;">225,005</td> </tr> <tr> <td> Total Current Assets</td> <td style="text-align: right;">1,744,585</td> </tr> <tr> <td> Right-of-use Asset - Operating Lease</td> <td style="text-align: right;">1,322,533</td> </tr> <tr> <td> Pledges Receivable, less current portion</td> <td style="text-align: right;">-</td> </tr> <tr> <td> Property & Equipment, net</td> <td style="text-align: right;">234,599</td> </tr> <tr> <td> Investments</td> <td style="text-align: right;">3,712,080</td> </tr> <tr> <td> Total Assets</td> <td style="text-align: right;">7,013,798</td> </tr> <tr> <td>Liabilities and Net Assets</td> <td></td> </tr> <tr> <td> Accounts Payable</td> <td style="text-align: right;">230,513</td> </tr> <tr> <td> Accrued Expenses</td> <td style="text-align: right;">40,919</td> </tr> <tr> <td> Deferred Revenue</td> <td style="text-align: right;">1,977,328</td> </tr> <tr> <td> Current portion of operating lease payable</td> <td style="text-align: right;">152,972</td> </tr> <tr> <td> Total current liabilities</td> <td style="text-align: right;">2,401,731</td> </tr> <tr> <td> Operating lease payable, less current portion</td> <td style="text-align: right;">806,083</td> </tr> <tr> <td> Line of Credit</td> <td style="text-align: right;">-</td> </tr> <tr> <td> Notes Payable - Member Loans</td> <td style="text-align: right;">300,000</td> </tr> <tr> <td> Total Liabilities</td> <td style="text-align: right;">3,507,814</td> </tr> <tr> <td> Net Assets</td> <td style="text-align: right;">3,505,984</td> </tr> <tr> <td> Total Liabilities and Net Assets</td> <td style="text-align: right;">7,013,798</td> </tr> </tbody> </table>		2/28/2026		Consolidated Balance	Assets		Current Assets		Cash and cash equivalents	779,897	Accounts Receivable, net	149,832	Pledges Receivable, net	281,152	Inventory	308,699	Other Current Assets	225,005	Total Current Assets	1,744,585	Right-of-use Asset - Operating Lease	1,322,533	Pledges Receivable, less current portion	-	Property & Equipment, net	234,599	Investments	3,712,080	Total Assets	7,013,798	Liabilities and Net Assets		Accounts Payable	230,513	Accrued Expenses	40,919	Deferred Revenue	1,977,328	Current portion of operating lease payable	152,972	Total current liabilities	2,401,731	Operating lease payable, less current portion	806,083	Line of Credit	-	Notes Payable - Member Loans	300,000	Total Liabilities	3,507,814	Net Assets	3,505,984	Total Liabilities and Net Assets	7,013,798	
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Revenue / Cash	<p>Revenue is ahead of budget due to sponsorship revenue and pledges received ahead of budget. Donations tend to increase later in the year and therefore reflect a timing difference with the budget. As of 2.28.26, the budget to actual variances are related to timing.</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 35%; text-align: center;">Account</th> <th style="width: 15%; text-align: center;">As of 02/28/26 Actuals</th> <th style="width: 15%; text-align: center;">As of 02/28/26 Budget</th> <th style="width: 35%; text-align: center;">Variance</th> </tr> </thead> <tbody> <tr> <td>Revenue</td> <td></td> <td></td> <td></td> </tr> <tr> <td> Total Membership</td> <td style="text-align: right;">348,779</td> <td style="text-align: right;">377,960</td> <td style="text-align: right;">(29,181)</td> </tr> <tr> <td> Total Pledges (Cash)</td> <td style="text-align: right;">62,500</td> <td style="text-align: right;">5,250</td> <td style="text-align: right;">57,250</td> </tr> <tr> <td> Total Donations</td> <td style="text-align: right;">48,962</td> <td style="text-align: right;">142,500</td> <td style="text-align: right;">(93,538)</td> </tr> <tr> <td> Total Sponsorship</td> <td style="text-align: right;">224,383</td> <td style="text-align: right;">23,933</td> <td style="text-align: right;">200,450</td> </tr> <tr> <td> Total Program Revenue</td> <td style="text-align: right;">322,846</td> <td style="text-align: right;">323,845</td> <td style="text-align: right;">(999)</td> </tr> <tr> <td> Total USOPC Funding</td> <td style="text-align: right;">157,350</td> <td style="text-align: right;">157,350</td> <td style="text-align: right;">-</td> </tr> <tr> <td> Total Investment Income</td> <td style="text-align: right;">10,867</td> <td style="text-align: right;">2,400</td> <td style="text-align: right;">8,467</td> </tr> <tr> <td> Total Grants Income</td> <td style="text-align: right;">-</td> <td style="text-align: right;">-</td> <td style="text-align: right;">-</td> </tr> <tr> <td> Total Retail Sales</td> <td style="text-align: right;">74,087</td> <td style="text-align: right;">107,375</td> <td style="text-align: right;">(33,288)</td> </tr> <tr> <td> Total Other Income</td> <td style="text-align: right;">15,020</td> <td style="text-align: right;">1,854</td> <td style="text-align: right;">13,166</td> </tr> <tr> <td> Total Revenue</td> <td style="text-align: right;">1,264,794</td> <td style="text-align: right;">1,142,467</td> <td style="text-align: right;">122,327</td> </tr> </tbody> </table>	Account	As of 02/28/26 Actuals	As of 02/28/26 Budget	Variance	Revenue				Total Membership	348,779	377,960	(29,181)	Total Pledges (Cash)	62,500	5,250	57,250	Total Donations	48,962	142,500	(93,538)	Total Sponsorship	224,383	23,933	200,450	Total Program Revenue	322,846	323,845	(999)	Total USOPC Funding	157,350	157,350	-	Total Investment Income	10,867	2,400	8,467	Total Grants Income	-	-	-	Total Retail Sales	74,087	107,375	(33,288)	Total Other Income	15,020	1,854	13,166	Total Revenue	1,264,794	1,142,467	122,327	Green		
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<p>Expense</p>	<p>Overall, expenses are under budget. Salaries have budgets for positions that have not yet filled but expected to fill in early Q2. Operating expenses are under budget as well, primarily due to the timing of programming expenses. We expect that expense savings now will be expended later in the year.</p> <table border="1" data-bbox="272 445 959 611"> <thead> <tr> <th>Account</th> <th>As of 02/28/26 Actuals</th> <th>As of 02/28/26 Budget</th> <th>Variance</th> </tr> </thead> <tbody> <tr> <td>Total Salaries & Benefits</td> <td>583,635</td> <td>683,878</td> <td>(100,243)</td> </tr> <tr> <td>Total Operating Expenses</td> <td>460,450</td> <td>564,001</td> <td>(103,551)</td> </tr> <tr> <td>Total Expenses</td> <td>1,044,085</td> <td>1,247,879</td> <td>(203,794)</td> </tr> </tbody> </table>	Account	As of 02/28/26 Actuals	As of 02/28/26 Budget	Variance	Total Salaries & Benefits	583,635	683,878	(100,243)	Total Operating Expenses	460,450	564,001	(103,551)	Total Expenses	1,044,085	1,247,879	(203,794)	<p style="text-align: center; color: green; font-weight: bold;">Green</p>
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<p>Net</p>	<p>As of February 28, 2026, we are overall ahead of budget and currently the variances appear to be the result of timing differences versus operational differences.</p> <table border="1" data-bbox="272 852 959 957"> <thead> <tr> <th>Account</th> <th>As of 02/28/26 Actuals</th> <th>As of 02/28/26 Budget</th> <th>Variance</th> </tr> </thead> <tbody> <tr> <td>Operating Profit/(Loss)</td> <td>220,709</td> <td>(105,412)</td> <td>326,121</td> </tr> </tbody> </table>	Account	As of 02/28/26 Actuals	As of 02/28/26 Budget	Variance	Operating Profit/(Loss)	220,709	(105,412)	326,121	<p style="text-align: center; color: green; font-weight: bold;">Green</p>								
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<p>Member ship</p>	<ul style="list-style-type: none"> • Membership price increases went into effect on March 3rd <ul style="list-style-type: none"> ○ Most individual members saw an increase of around \$6.00 ○ Organizational membership prices were also increased in the \$10-\$25 range ○ This is the first increase in three years ○ There has been minimal negative feedback • It has now been a year since the implementation of the membership autorenewal function. There has been minimal negative feedback. • Membership Manager Sydney Hough will be part of the US Sailing staff team attending three of the five relaunched Regional Symposiums. This has been a good opportunity to engage with many different types of members and gain valuable insights from a membership perspective. 																	
<p>Events</p>	<p>Regional Symposiums</p> <ul style="list-style-type: none"> • Two of the newly relaunched Regional Symposium events have taken place so far: Seattle (in conjunction with The Sailing Foundation conferences) and Hilton Head, South Carolina (in conjunction with the SAYRA Annual Meeting). Both were very successful, with a combined attendance of around 140 people. • The next two take place at Bristol YC in Bristol, RI (March 18) and Lake Geneva YC, WI (March 21). • The final Symposium will take place at Lakewood YC, in Seabrook, TX on June 27. • More information here: https://www.ussailing.org/news/an-update-from-andrew-clouston-on-us-sailings-regional-symposiums-and-expanding-regional-engagement/ 																	
<p>Development</p>	<p>Fundraising</p> <ul style="list-style-type: none"> • The President’s Club was replaced by the President’s Circle on March 1st, establishing a new leadership giving society for donors contributing \$1,500 or more annually. 																	

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	<ul style="list-style-type: none">• Following the departure of the Stewardship Manager, US Sailing has begun the search for a Director of Development and Stewardship.• Discussions are ongoing regarding the future direction of the Foundation and its long-term role in supporting philanthropic priorities.• A President’s Circle appeal will be sent in April to 250 - 500 individuals.• Initial work has begun on the “28 for 28” campaign in support of Team USA sailing athletes and the lead-up to the 2028 Olympic Games in Los Angeles. <p>Grants</p> <ul style="list-style-type: none">• The Burnham Award was presented to Magnus Liljedahl at the Rolex YofY.• Burnham Grant recipients will be selected by the committee soon.• The Lattimore Grants open March 16 and close August 31.• The Storrs Grant application period remains open through April 1. <p>Donor Engagement</p> <ul style="list-style-type: none">• A virtual Town Hall with Henry and Charlie was held on February 26 for President’s Club members and key supporters. The event was well received, and plans are underway for another Town Hall in August/September.
Adult	<p>Adult Championships</p> <ul style="list-style-type: none">• The first US Sailing Championship of the year kicks off on April 30 at Columbia Sailing Club in Columbia, South Carolina. The event is being held in Weta Trimarans. Currently we have 21 entries with more to come.• The next event, the US Para Championship is being held as part of the annual Clagett Clinic and Regatta. The event will be on June 23-26 hosted by Clagett Sailing out of Fort Adams State Park in Newport, RI. Sailors will be competing in the 2.4mR and the Martin 16 classes.• A new event has been introduced for 2026, the US Open-Offshore from St Barth's to Newport, RI. The intent is to provide a competitive event for offshore boats that are returning back to the USA after the winter series of competitive events. The event is scheduled for a May 9 start. https://www.ussailing.org/news/us-sailing-announces-inaugural-race-for-the-us-open-offshore/• Information on all US Sailing Adult Championships can be found here: https://www.ussailing.org/competition/championships/#adultchampionships <p>Programs</p> <ul style="list-style-type: none">• In Jan/Feb, new schools have onboarded to provide Keelboat and Powerboat education in the US Sailing network of accredited providers. BVI Sailing Coach is providing both Keelboat and Cruising Powerboat courses in Tortola, BVI. US Powerboat Training has become a new accredited school in Southport, NC, offering both Sportboat and Cruising Powerboat education.• 34 keelboat instructors have been trained in the first two months of 2026. This is one third of our estimated goal of 100 for the year, with 12 courses currently in the calendar and more to come as the summer sailing season approaches.• Safety at Sea courses are rolling along. 12 courses have been held in Jan/Feb with the bulk of courses yet to run from March through June. With big races like the Newport to Bermuda Race, Chicago Mac, and Pacific Cup scheduled for this year, the demand for safety training remains high. The course information, particularly the Hands-On courses, do make a difference in the safety and survival of sailors at sea if unforeseen circumstances arise.

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	<ul style="list-style-type: none"> • Since the department set up a Pins on a Map search feature on the Safety at Sea page in January of 2026, over 2200 visits have been logged to date: https://www.ussailing.org/education/adult/find-a-course-near-you/ • Through Feb 28, 722 Safety at Sea Certificates have been issued (this includes both online and in-person courses). • The annual Adaptive Awards for 2025, the Gay S. Lynn Memorial Trophy and the Robie Pierce Award are being presented at the Regional Symposium at Bristol YC, Bristol RI on Wednesday, March 18. More information on the awards can be found here: https://www.ussailing.org/education/adult/adaptive-sailing/sailor-resources/ • The first Adaptive Instructor Workshop of the year was hosted by Community Sailing New Orleans on Feb. 20-22. Six instructors participated in the event to learn about how to best provide access to sailing for people of all abilities including physical, intellectual, neuro-diverse individuals. These courses are very hands on and interactive to help instructors better understand how to adjust programming and processes to best meet challenges that affect performance by their students. • Three more courses are currently on the schedule for 2026. More information and registration links can be found here: https://www.ussailing.org/education/adult/adaptive-sailing/instructor-workshop/ <ul style="list-style-type: none"> ○ 5/15-17 Adaptive Instructor Workshop at Bellingham Bay Community Boating Center, Bellingham, WA ○ 5/30-6/1 Adaptive Instructor Workshop at Community Boating, Inc. Boston, MA ○ 6/5-7 Adaptive Instructor Workshop at Community Sailing School at Pistakee Ingleside, IL
<p>Youth</p>	<p>Youth Competition: The 2026 US Sailing National Coaching Symposium (NCS) was held on February 17-19 at the Melges Watersports Center in Merritt Island, FL. 68 people attended the event, which featured keynote speakers, breakout sessions and on-water practical sessions in the afternoons using the Melges fleet of M15s, M19s, and Armstrong Wingfoil gear. It was great to bring the NCS back in-person for the first time since 2019! The timing of the next NCS is in the planning phases. Photos: https://usst.photoshelter.com/galleries/C0000mtXB4LabPzA/G0000qE6HxTi_iME/2026-National-Coaching-Symposium</p> <p>A full slate of US Sailing Championships and USA Junior Olympic Sailing Festivals are being planned across the country. Thank you to the many yacht clubs and sailing centers that volunteer to host these important youth events!</p> <p>US Sailing Youth National Team qualifying takes place annually at Class midwinter events. 35 sailors have qualified at the February events, with the remaining qualifications happening at the Midwinters West regattas for ILCA, 29er, and i420. Additional IQFoil and Formula Kite sailors will have an opportunity to qualify this summer in Long Beach. Schedule and qualifying information is available here: https://www.ussailing.org/teams/youthteam/</p> <p>Youth Education The Community Sailing Committee approved 5 new members hailing from various parts of the country - Eric Ellison (MI), Caroline O'Malley (IL), Hannah King (MA), Erin Pamplin (WA), Angelina Norris (CO). Committee approved the 2026 slate of - Matthew Thompson, Chair; Paul Lang, Vice Chair; Dylan Guill, Secretary. Community Sailing has had a strong presence at the Regional Symposiums and the list of projects in the queue will be available in the Annual Report to be posted this month.</p>

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	<p>Reach Grants will be awarded next month - there were 30 applications and members of the Reach Subcommittee (of CSC) will work with US Sailing Staff to review and approve 10 Grantees for 2026. The Reach Program continues its collaboration with Roger Williams University Students who are studying to be elementary education teachers. This includes digital curriculum development, elementary school curriculum development, and addition of new activities both hands-on and digital. These activities will be piloted in April on campus at RWU with private school students. Additional events will be planned if funding becomes available.</p> <p>We continue to collaborate with the Junior Olympics events to add Environmental Sustainability features that align with the Reach Program.</p> <p>Organizational Handbook has been submitted to Education for completion – a beta copy of Chapter 1 has been in circulation at the Regional Symposiums. This will be added to the growing list of digital resources available to sailing centers.</p> <p>New merchandise and bundles are now available behind a password-protected part of the US Sailing Store for Accredited Sailing Centers as part of our efforts to grow member benefits to organizations.</p> <p>The Cleveland Foundry has been approved as an Accredited Community Sailing Center.</p>
<p>Offshore</p>	<ol style="list-style-type: none"> 1) PHRF- meetings are underway with key stakeholders from PHRF fleets around the country to provide meaningful support for the rule on a national level 2) IRC- Certificate production is ahead of projections for the year 3) ORC- <ol style="list-style-type: none"> a) The first event for 2026 in the US was on 28 Feb, b) 131- 2026 ORC certificates have been issued c) Planning is underway for numerous National or Continental ORC Championships <ol style="list-style-type: none"> i) 2026 North Americans –San Francisco ii) 2026 Sportboat North Americans- Charleston iii) 2027 North Americans - Florida iv) 2028 North Americans- Pacific NW v) Numerous regional championships are also planned 4) ORR- Certificate production is steady with 52 certificates having been issued 5) Offshore is coordinating with Championships for the Inaugural race from St. Barth's to Newport in May 2026, the US Open- Offshore https://www.ussailing.org/news/us-sailing-announces-inaugural-race-for-the-us-open-offshore/
<p>Race Admin.</p>	<ul style="list-style-type: none"> • Course counts (YTD and scheduled): Basic Race Management: 29 seminars/322 students; Advanced Race: 5/60; Club Judge: 8/22; Umpire: 2/5; Judge Continuing Education: 12/272 • The new Rule 42/Appendix P (Propulsion) webinar has proven very popular, with 60 race officials attending or registered for three sessions so far. • Equipment Inspectors online course development continues. Most of the course objectives and content have been mapped out; now we are working on adding audio, video and photos to illustrate and enhance the learning objectives. Anticipated beta rollout in late spring/early summer. This is a key piece of our preparation to host Olympic sailing in 2028.

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	<ul style="list-style-type: none"> • Together with the Offshore Racing Congress (ORC) and the Storm Trysail Club, the Offshore Office is hosting a webinar for race managers on best practices in formats, scoring and other skills needed for running races using handicap ratings. For more information and to register, visit https://stormtrysail.org/event/orc-2026-race-management-webinar/. • We continue to offer no-cost continuing education events and a 25% annual membership discount for our volunteer certified officials.
<p>Educatio n</p>	<p>Education Production and Development</p> <ul style="list-style-type: none"> • Completed a ‘teaser’ or preview of the new organizational Handbook to be promoted at the Regional Symposiums including the cover, table of contents and first chapter. • Solved for instructor led online courses to be housed in a stable managed Canvas account • Diagnosed and resolved Digital Publications outage and access issues with Harbor IT • Work continues on the NAV1: Essential Marine Navigation program <p>Education Operations - Instructor Course Scheduling</p> <ul style="list-style-type: none"> • Course Scheduling is well underway as we’re quickly approaching our prime season. • Courses scheduled is 3% ahead of over 2025 as of 2/28/26 <p>METRICS: ADAPTIVE, KEELBOAT AND POWERBOAT:</p>

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	A	B	C	D	E	F	AA	AB	AC	AD
			JAN	CANCELLED	FEB	REGULAR	YTD	# to meet goal	2026 GOALS	% complete
KEELBOAT										
<i>Basic Keelboat Instructor courses</i>										
SCHEDULED TO DATE			11		12		12	8	20	60%
Courses held			2		1		3	17	20	15%
Course attendees			13		6		19	76	95	20%
<i>Cruising/CoNav Instructor courses</i>										
SCHEDULED TO DATE			1		2		2	1	3	67%
Courses held			0		0		0	3	3	0%
Course attendees			0		0		0	9	9	0%
<i>Cruising Powerboat Instructor courses</i>										
SCHEDULED TO DATE			0		0		0	3	3	0%
Courses held			0		0		0	3	3	0%
Course attendees			0		0		0	12	12	0%
<i>ALL OTHER KB Instructor Courses (all levels)*</i>										
SCHEDULED TO DATE			3		3		3	5	8	38%
Courses held			1		1		2	6	8	25%
Course attendees			9		6		15	-3	12	125%
POWERBOAT										
<i>SPBH Instructor Courses</i>										
SCHEDULED TO DATE			3		6		3	3	6	50%
Courses held			0		0		0	6	6	0%
Course attendees			0		0		0	36	36	0%
<i>Safe Powerboat Handling Student</i>										
Certifications Issued			53		9		62	1188	1250	5%
ADAPTIVE										
<i>Instructor Courses</i>										
SCHEDULED TO DATE			3		3		3	-1	2	150%
Courses held			0		1		1	1	2	50%
Course attendees			0		6		6	10	16	38%

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SMALLBOAT AND REACH METRICS:										
	A	B	C	D	E	F	AA	AB	AC	AD
			JAN	CANCELLED	FEB		YTD	# to meet goal	2026 GOALS	% complete
SMALLBOAT										
<i>Sailing Counselor</i>										
4	SCHEDULED TO DATE		7		8		8	2	10	80%
5	Courses held		0		0		0	10	10	0%
6	Course attendees		0		0		0	80	80	0%
<i>Level 1 Instructor</i>										
8	Online Course Certifications Issued		75		168		243	1298	1541	16%
9	Online Course Registrations		286		333		619	936	1555	40%
0	SCHEDULED TO DATE		105		130		130	40	170	76%
1	3 Day In-Person Courses		6		4	1	10	160	170	6%
2	Course attendees		54		41		95	1425	1520	6%
<i>Level 2 Instructor</i>										
4	SCHEDULED TO DATE		8		10		8	7	15	53%
5	Courses held		0		0		0	15	15	0%
6	Course attendees		0		0		0	135	135	0%
<i>Level 3 Head Instructor</i>										
8	SCHEDULED TO DATE		3		4		4	-1	3	133%
9	Courses held		1		0	1	1	2	3	33%
0	Course attendees		5		0		5	22	27	19%
<i>Level 3 Coach</i>										
2	SCHEDULED TO DATE		3		3		3	-2	1	300%
3	Courses held		0	1	0		0	2	2	0%
4	Course attendees		0		0		0	18	18	0%
REACH										
<i>Instructor Courses</i>										
7	SCHEDULED TO DATE		2		2		2	1	3	67%
8	Courses held		0		0		0	3	3	0%
9	Course attendees		0		0		0	21	21	0%

USST & ODP	<ul style="list-style-type: none"> 2020 Olympian Nikki Barnes (470 -12th) retired from Olympic campaigning in February. Securing our footprint in San Pedro as a long-term training base for the US Team, starting this summer Performance Enhancement Team personnel hired in Technology, Physiotherapy, Mental Health and Weather Forecasting. The Princess Sofia Regatta in Palma de Mallorca, Spain is March 27-April 4. It is an important regatta to kick off the Spring Season and for athletes to secure ranking and funding. There are 49 US athletes attending. The US Sailing Team is supporting 25 of them.
Marketing & Comms.	<p>Announcements & News</p> <ul style="list-style-type: none"> Rolex Yachtsman and Yachtswoman of the Year awards US Sailing Awards – Coaching, Community Sailing, Adaptive, Association US Open – Offshore Race Regional Symposiums National Coaching Symposium

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	<p>Podcast</p> <ul style="list-style-type: none"> • All things Yachtsman and Yachtswoman of the Year, Notice Board • Sailors for the Sea, Interview • Charlie Enright joins as Guest Host, Notice Board • Upcoming - Justin Callahan <p>Partner Marketing & Announcements</p> <ul style="list-style-type: none"> • New England Ropes • Goslings • Engine <p>Social Media Trends</p> <ul style="list-style-type: none"> • Valentine’s Day <p>Sailing Team</p> <ul style="list-style-type: none"> • ILCA U21 Worlds – Isabella Mendoza Cabezas • New Zealand National Championship – Erika Reineke <p>Interviews</p> <ul style="list-style-type: none"> • Windcheck Magazine – Charlie Enright • Inside Great Lakes Sailing – Molly Vandemoer • NBC Bay Area – Markus Edegran • Melissa Forziat, Take the Doughnut – USST athletes <p>Ads</p> <ul style="list-style-type: none"> • Scuttlebutt
<p>Partnerships</p>	<p>Partner Activations</p> <p>Past</p> <ul style="list-style-type: none"> • Symposiums: Polar, Risk Strategies, Zhik • National Coaching Symposium: Zhik & New England Ropes • Rolex Yachtsman and Yachtswoman of the Year Awards event <ul style="list-style-type: none"> ○ Revo activation with finalists <p>Planning</p> <ul style="list-style-type: none"> • Reach <ul style="list-style-type: none"> ○ Rolex funds the grants ○ Yeti provides 5 gallon buckets to each grantee to use for buoyancy activities • Marine Debris Challenge – Yeti to support with buckets to put the trash in and for prize giving • Championships – Polar & Goslings

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IT	<ul style="list-style-type: none"> • Rolled out all software, website, and reporting changes to phase out President’s Club memberships and phase in President’s Circle • Published and configured all membership pricing changes, including online purchase, in-house processes, and reporting • Built a system to flag SafeSport jurisdictional holds in membership management • Built a report to manage background checks, allowing a view of expired/expiring checks alongside data indicating compliance requirements • Exploring ways to update and streamline the integration with our fulfillment house to provide more accurate financial reporting and reduce cost
HR/DEI	<p>2025 NGB Demographic Data annual submission completed 3/12/26</p> <p>Currently have 3 open positions: Offshore Coordinator (interviewing phase), Ecommerce Coordinator and Director of Development & Stewardship</p>
Store	<p>Prepping for peak season with inventory restocks, including 6 publication reprints</p> <p>Actively recruiting for part-time Ecommerce Coordinator role now posted on careers page</p>