



## Minutes

### US Sailing Annual Meeting 2021

📅 Fri November 12th, 2021

🕒 4:00pm - 5:00pm EST

📍 Zoom

#### 👥 In Attendance

Charlie Arms, Henry Brauer, Paul Cayard, Clerc Cooper, Stan Honey, Rich Jepsen, sarah lihan, Russ Lucas, Alan Ostfield, Katie Pettibone, Briana Provancha, Tony Rey, Bill Ruh, Judge Ryan, John Schoendorf, Cory Sertl, Justin Shaffer, Martine Zurinskas

#### I. **Call to Order and Roll Call**

Excused: Maggie Shea

Guest: 30 including staff

#### II. **Consent Calendar**

**Decision:** Vote #1 Motion to approve, unanimously approved.

##### a. **Minutes from the Annual Meeting 2020**

#### III. **Announcements - Presidents Report**

Cory Sertl welcomed every to US Sailing's Annual Meeting. Presiden'ts report stands as submitted. It can be found online, HERE. (<https://cdn.ussailing.org/wp-content/uploads/2021/11/President-Report-11-12-Annual-Meeting.pdf>)

#### IV. **CEO Report**

Alan Ostfield, CEO, gave a brief update on the changes, improvement and structure of the Association including reporting on the two new staff hires, John Persch, Chief Marketing Officers and Andrew Clouston, Senior Vice President of Programs and Services. He invited all on the call to join virtually the Stakeholder Summit where he will give a more comprehensive report. The full Stakeholder Summit, can be viewed, HERE (<https://www.youtube.com/watch?v=GaDj0aTsXP8>).

#### V. **CFO Report**

Heather Monoson, CFO, gave a top-line financial overview of 2021 financials. She shared currently we are exceeding our forecasted budget by 2.1% and feels confident about our projections for the remainder of the year. We are on track to end the year with a surplus as opposed to the budget that showed a slight deficit.

a. **Treasurers Report**

John Schoendorf, Treasurer, shared an update regarding the completion of the audit. He noted the audit staff was very complimentary of the reporting system improvements that have been made. Additionally, he noted Heather has put together a great budget process and believes the process will help the staff be more successful with budgeting and is a big improvement overall.

VI. **Elections of the new Board Members**

a. **Nominated by the Nominating Committee -**

Martine Zurinskas introduced the Nomination Committee Slate:

1. **Charlie Arms - nominated for a three year term, Secretary**
2. **John Schoendorf - nominated for a four year term, Treasurer**
3. **Stan Honey - nominated for a one year term, Member at Large**

b. **Nominations by the Sailor Athlete Council for new Board Members and elected by the 10 year Sailor Athletes**

1. **Justin Shaffer - Nominated for a two yr term**
2. **Sarah Lihan - Nominated for a four year term**

c. **Nominations from the Floor, Certify the election**

Election Process:

- Nominations from the floor, none.
- Certified election results from online election

**Decision:** Vote #2, motion to approve, unanimously approved the slate as presented

VII. **Recognition of Retiring Board Members**

Rich Jepsen recognized and thanked retiring Board members Cory Sertl, Martine Zurinskas, and Katie Pettibone. He shared how dedicated they have been to the organization. They are exceptional volunteers who have truly helped to transform this organization.

- a. **Cory Sertl, Past President 2019-2021**
- b. **Martine Zurinskas, Secretary, 2015-2021**
- c. **Katie Pettibone, Select Director, 2020-2021**

VIII. **Adjourn Annual Meeting**

Motion to Adjourn at 4:20 pm.