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Annual Report

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Leadership, Integrity and Advancement for the sport of sailing



Dear Member

On behalf of the US Sailing staff, board of directors, committee members and all of our dedicated volunteers around the country, we thank you for your membership in US Sailing. Your support allows us to continue improving our core programs and develop new initiatives to grow sailing into the future. We hope you enjoy the 2013 Annual Report that represents a new approach, one that looks at who we are and what we do in relation to the key issues facing sailing: access and opportunity, simplifying sailing and racing, community connections, and young sailors.

In 2013, we improved the overall US Sailing member experience, and became more valuable and relevant resource for sailors of all types (new, experienced, competitive, recreational, etc.), local sailing organizations and schools, instructors and coaches, and race officials. While there is still much to be done, we made significant progress. One result of this work is our new website, recently launched after more than a year in development.

In conjunction with the America's Cup, we launched StartSailing.org to promote sailing to a new audience and give them a guide to get started. This will be an important element for us moving forward as we look to be more proactive in growing participation. The Reach program (sailing and STEM education) continues to expand, engaging more instructors, teachers and middle schools students across the country. With the leadership from the Sailors with Disabilities Committee, we published the Adaptive Sailing Handbook to guide organizations interested in supporting disabled sailing. Finally, we implemented Chart Your Course, the new expanded certification path for sailors who want to become US Sailing Certified Instructors and pursue a career in the sailing industry.

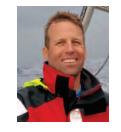
US Sailing continued to place safety at the forefront of our educational research. The Safety at Sea Committee released new Safety Equipment Requirements, simplifying ISAF's Offshore Special Regulations, and providing race organizers and sailors with a tool to improve safety. They also released a Coastal Safety at Sea program that addresses a much broader audience of cruising and coastal racing sailors. For the big boat sailors, we introduced a service to help local PHRF fleets and sailors manage their certificate processing and administrative tasks.

We understand that sailing is local and that sailing organizations (clubs, public programs, schools, etc.) have strong ties with their communities. As a national organization, it is not always easy to have our finger on the pulse, so we put an emphasis on community connections and meeting in-person with local sailing organizations around the country to learn about their needs and challenges. The 2014 Sailing Leadership Forum was an example of all the different elements and players in sailing coming together to discuss common challenges. With incredible support from our volunteers, the industry, and the sailing community at large, we organized this inaugural event that brought together key constituents and leaders in sailing for three days of networking, workshops, and insight from true innovators.

After a good deal of analysis and planning, in 2013 we implemented the new Olympic strategy that focuses on domestic training, developing a culture of technical excellence, and establishing a clear pathway for sailors with Olympic aspirations. We introduced Vision 2024 to lay out this path, and identify how current junior programs and one design classes are not only integral, but critical components. We also sharpened our focus on the other areas of youth sailing, and will continue to develop tools and support for young sailors with other competitive aspirations (big boat, high school/college, team/match racing, etc.) as well as for those that just want hang out and have fun on the water with their friends.

Volunteerism continues to thrive within US Sailing, and we would like to thank our incredible community of passionate volunteers who dedicate tens of thousands of hours. By working together we can accomplish great things. From all of us at US Sailing, thank you for helping us make the progress we did this year, and laying the course for continued success in the future.

Sincerely,



Jack Gierhart Executive Director of US Sailing



Tom Hubbell President of US Sailing

Your Membership Matters

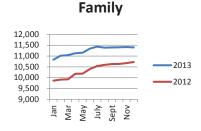
US Sailing made strides in enhancing the overall member experience in 2013. We continue to make consistent improvements in streamlining the membership process through online technology to meet our members' interests and needs with more customized communications.

US Sailing visited with local community sailing centers and yacht clubs around the country to assess their needs and expectations from their National Governing Body. By listening and learning more about all types of sailors' interests, we have been able to work through our various committees with key constituents and subject experts to provide more relevant resources for members.

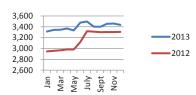
We launched several pilot programs in 2013, and we are in the process of testing and fine tuning key membership initiatives for full implementation in 2014.

Our membership growth and retention plan is strong:

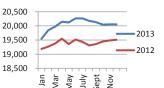
- Retention rates are impressive, ranging from 72.7% to 90.5%.
- At the end of 2013, US Sailing membership totaled 43,158 a 2.9% increase over 2012.



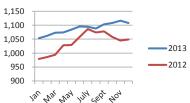
Youth







Contributing



Enhance the Member Experience

Members of the sailing community are, by nature, hands-on people. We at US Sailing strive to utilize the power of technology to put tools into the hands of our staff to better serve sailors.

With this goal in mind, we introduced many new online utilities and services this year. Here are a few examples of tools we've built that help the sailing community get things done.

 Organizations can now take advantage of enhancements to our Member Value Program sign-up, and monitor their memberships and credits online via "My US Sailing".



- All members can now securely add their events to the US Sailing calendar, and can also incorporate these events into their own websites.
- Instructors can now recertify online in minutes.
- Sailors can now search "Where to Sail" by region.
- PHRF boat owners can quickly and easily edit boat data and revalidate online.

Much of 2013 was also spent preparing for two large initiatives:

- Moving our web hosting facility, as well as overhauling our website and improving it with a new platform. The hosting move is an important step in our long-term plan to improve stability, responsiveness, and preparation for disaster recovery.
- Updating our website to WordPress not only provides us with a more powerful and mobile-friendly hosting platform, but allows us the opportunity to reorganize our website through the eyes of those who use it. The new website was launched in June 2014.





MEMBERSHIP MATTERS •

MEMBERSHIP MATTERS





COMMUNICATIONS & OUTREACH

COMMUNICATIONS & OUTREACH

Thank You to all our sponsors





























For years, US Sailing has hosted successful events for all types of sailors,

said Jack Gierhart, Executive Director of US Sailing.

There are common issues and shared goals associated with these events, such as the Sailing Leadership Forum, National Sailing Program Symposium, One-Design Sailing Symposium and the Yacht Club Summit. We want to create a unique setting that enables leaders from all areas of our sport to interact, discover and learn from one another.



Communications and Outreach

START SAILING

There are many ways sailors can access US Sailing information, news and resources. Our social media presence is at an all-time high. Be sure to follow us on Facebook, Twitter, Instagram, YouTube and Flickr for a lively interactive online community of sailors, real-time updates, and outstanding video and photography from US Sailing events.

The US Sailing Blog is a popular home to a collection of interesting, thoughprovoking news and features, including College Sailing's Chalk Talk series and the 2013 West Coast Tour.

US Sailing's West Coast Tour Coordinator Kate Sheahan visited with community sailing centers and yacht clubs throughout the West Coast focusing on signature regattas, junior and adult learn-to-sail clinics, community outreach programs, US Sailing Speaker Series, Regional Sailing Program Symposiums, Safety at Sea Seminars, and more. She shared her experiences and take-aways on the US Sailing Blog.

In partnership with the America's Cup we launched startsailing.org that focuses on introducing people to sailing and educates them on their options to getting started.

Insurance

In addition to supporting our meetings and symposiums, the Gowrie Group and Chubb provide comprehensive insurance programs that benefit our members and member organizations.

- 991 organizations participated in Gowrie's Burgee Program
- Over 150 classes participated in the one-design boat insurance program

Community Connections

US Sailing put an emphasis on in-person interaction with local community sailing centers and yacht clubs around the country. We came together with these organizations to better assess their needs and understand their challenges to determine how US Sailing can provide the right support.

Here are some examples of progress that US Sailing achieved through these specific community outreach programs and events:

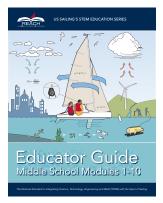
Reach – US Sailing's STEM program

A nationally recognized movement to improve STEM skills (Science, Technology, Engineering, Math) in today's youth inspired US Sailing to create the Reach



program. Thanks to funding from the John B. and Nelly Llanos Kilroy Foundation, Reach challenges today's youth to reach higher academically, further intellectually and develop a daily practice of discovery, while learning how to sail. The Reach program made tremendous strides in 2013:

 The Reach Educator Guide was created as both a resource for programs and as the textbook for our new STEM Educator Course. The course provides training for middle school teachers and sailing instructors collaborating to implement Reach



- 47 educators nationwide attended the STEM Educator Course.
- Over 7,500 students were impacted through Reach in one-day programs.
- 1,300 scholarships were provided for students in 7 leading sailing centers.

National Sailing Program Symposium (NSPS)

NSPS remains the premier event for sailing education in the U.S. It is the only conference of its kind that brings together program directors, instructors, volunteers, parents and industry representatives to share and learn best practices about running, maintaining and improving sailing programs. NSPS 2013 was hosted by the Clearwater Beach Marriott Suites on Sand Key (Fla.).



• Over 270 program directors, instructors, parents and volunteers from yacht clubs, community sailing programs, camps and other boating organizations attended.

Regional Sailing Program Symposiums

Inspired by NSPS, the Regional Symposium provides an opportunity for organizations to share ideas and concerns about sailing education and programming at the local level. Safety management served as the seminal topic for most of these symposiums. Reach, fundraising, travel teams and new programming ideas were also discussed.

• 9 Regional Symposiums were held at yacht clubs and community sailing centers around the country.

Sailing Leadership Forum 2014

The framework was put in place for US Sailing to host the first ever Sailing Leadership Forum at the Hilton San Diego Resort. The Sailing Leadership Forum was created to connect leaders from all aspects of our sport such as sail training and education, yacht club and sailing organization management, racing associations and organizations including one-design and handicap classes, race officials, and industry professionals. Over 600 sailors from 250 organizations attended.

Pioneering Safety Standards

Safety is paramount to US Sailing. Perhaps no other subject is more vital to the health of our sport than ensuring our waterways are safe and sailors are educated on how to handle hazardous situations. US Sailing takes the lead in researching safety procedures, protocol and equipment. Our Safety at Sea experts set high standards for the most authoritative and proven methods for keeping sailors safe. Countless hours of research conducted by our dedicated volunteers has allowed US Sailing to provide instructional materials, publications, courses and seminars for all interested sailors. Learn more about our safety initiatives in 2013:

Safety at Sea Seminars

- 18 Safety at Sea Seminars were conducted with more than 1,800 attendees.
- 247 participants received full ISAF compliant training.
- In support of coastal races and cruising, US Sailing now offers Coastal Safety at Sea Seminars.
- 100 attended the new Coastal Safety at Sea Seminars.
- 9 Junior Safety at Sea Seminars with over 200 young men and women participating.

Accident Reports

Unfortunately, a sailing tragedy occurred off the coast of Southern California on March 8, 2013. *Uncontrollable Urge* lost her rudder while competing in the Islands Race – an event that starts in Long Beach, goes around San Clemente Island and finishes in San Diego. *Uncontrollable Urge* was washed onto the island and one crew member drowned. The 2013 Islands Race Organizing Authorities of the San Diego Yacht Club and Newport Harbor Yacht Club jointly requested that US Sailing conduct an independent review of the accident. The panel was responsible for researching the factors pertaining to the accident by reviewing safety policies, procedures and equipment.

The panel identified a set of recommendations for consideration to help prevent similar future tragedies. The panel shared their report with the Organizing Authorities, crew of Uncontrollable Urge, and family members of the deceased sailor.

US Safety Equipment Requirements

US Sailing's Safety at Sea Committee conducted an overhaul of ISAF's Offshore Special Regulations, which describes the gear required to be used on sailboats when racing in most local and offshore races in the U.S. The U.S. Safety Equipment Requirements document is intended to be used by race organizers, owners and boat inspectors, and far more user friendly

Smallboat Safety Clinic

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US Sailing piloted a Smallboat Safety Clinic at Nyack Boat Club (N.Y.), bringing together experts from the Safety at Sea Seminars as well as smallboat and powerboat training programs, to provide club race officers and support boat operators with hands-on training for a coordinated, strategic accident response plan during race course emergencies. This seminar will serve as the launching pad for similar offerings at yacht clubs and sailing centers throughout the U.S.



SAFETY AT SEA • SAFETY AT SEA • SAFETY AT SEA • SAFETY AT SEA • SAFETY AT SEA

Chuck Hawley, US Sailing's Safety at Sea Committee Chairman:

One of the functions of the Safety at Sea Committee is to promote equipment requirements that are appropriate for the conditions, easily verified, and not excessive. I believe that the new USSERs meet those criteria, and will serve offshore sailors well. We encourage all Organizing Authorities to use them, edited if the local conditions warrant, so that races in the U.S. are sailed under consistent equipment rules.



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Access and Opportunity

US Sailing is creating new and innovative pathways for all types of individuals to get out on the water. From our Learn to Sail program to our 16 National Championships, US Sailing considers all types of sailors and levels of ability when developing events, courses and other sail education programs. Find out how we make access and opportunity a priority:

Keelboat Programs

- Updated Basic Cruising and Bareboat Cruising books were produced.
- 2,914 Basic Keelboat student certifications were issued.
- 96 Basic Keelboat Instructors were certified and will teach at our network of 66 accredited schools.





Basic Keelboat

• The International Proficiency Certificate that we issue for those chartering overseas was expanded to include Powerboat Cruising certifications.

Smallboat Programs

- 123 Level I Instructor Certification Courses were held throughout the country.
- 1,350 sailors participated in the Level I Instructor Certification Course
- Our new certification pathway, Chart Your Course, introduced a new Level 2 Instructor course that focuses on safety, emergency response and advanced sailing skills.
- We introduced the new Level 3 Coach Workshop. The course helps sailors develop performance boathandling and racing skills with a focus on the importance of sportsmanship.



• Our Olympic and high performance coaches participated in, and contributed to, the new courses.

Adaptive Sailing

The new Adaptive Sailing Resource Manual was created in conjunction with the International Association for Disabled Sailing. The manual was followed by the launch of an Adaptive Sailing Center Accreditation program which identifies programs that are offering high-quality adaptive programming. The manual is now being used as a global benchmark for sailing organizations around the world.

• People from 27 states and 19 countries downloaded the new manual for free.

US Powerboating

- Record year for US Powerboating **90 new Powerboat instructors** were certified from 15 courses.
- There are 26 US Powerboating Training Centers **12 centers** were added in 2013.
- 1,659 powerboat operators were certified at 142 Safe Powerboat Handling courses hosted by partner yacht clubs and community centers.

US Powerboating, an affiliate of US Sailing, addresses the educational needs of powerboat owners and operators in the U.S. Courses are offered by participating schools, community programs and clubs, with a focus on on-thewater training for recreational powerboat operators, rescue boat operators, race support boat officials and instructor candidates. Courses progress into advanced boat handling, cruising, and applied piloting and navigation.





Produced under a grant from the Sport Fish Restoration and Boating Trust Fund, administered by the U.S. Coast Guard.



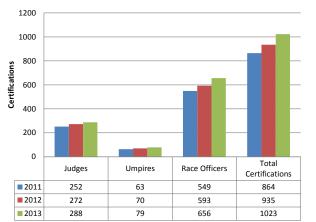
Fair Sailing

US Sailing is committed to making our sport more inviting and welcoming for all sailors. From teaching beginners to race and understand the rules to streamlining our yacht rating services, US Sailing continues to make strides in simplifying sailing.

Race Official Training

US Sailing certified race official programs continue to expand offerings and training opportunities so that the rules are properly interpreted and enforced on the race course.

- 75 race official seminars and clinics trained 885 race management volunteers
- Certifications of race officials grew to 1,023 an increase of 9% over 2012 and 18% over 2011
- The number of club Judges more than doubled in 2013, and we expect vigorous growth again in 2014.
- The race official training committees have introduced continuing education offerings for officials who need to renew or upgrade their certifications
- Online study materials are available for most courses, and the committees continue to develop 21st century learning opportunities.
- Online assessment was introduced in the spring of 2013 for the Club Race Management Seminar, and is planned for more courses late in 2014.



Race Official Certifications 2011-2013

Resources for Race Officials

• Race Committee 101 is a new presentation that introduces concepts such as types of boats and racing, the purpose and



duties of the race committee, equipment and jobs of the race committee, and what to expect out on the water. It offers an overview of race committee functions for those who want to learn more. Members can download "RC 101" for free from the US Sailing website.

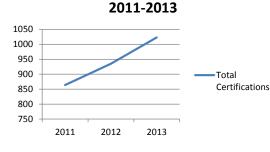
• Appeals Book for 2013-2016, Judges Manual for 2013-2016 and the Race Management Handbook (sixth edition) were completely revised and are available, both as printed books and as free PDF downloads.



The Appeals Book for 2013 - 2016



US Sailing Judges Manual for 2013 - 2016



Total Race Official Certifications



FAIR SAILING • FAIR SAILING • FAIR SAILING • FAIR SAILING

UDGES

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YACHT RATING SERVICES • YACHT RATING SERVICES • YACHT RATING SERVICES



13 ussailing.org

Yacht Rating Services

41 PHRF fleets that represent over **12,500** boats are supported by US Sailing.

US Sailing launched a new PHRF Support Service designed to manage sailboat data and rating information for fleets in 2013. Participating fleets have the ability to perform their own handicapping, while US Sailing manages fleet information with guaranteed security and protection. Fleets including the PHRF of the Mid-Atlantic and PHRF of Hawaii became our first users.

What does this service do?

US Sailing's Support Service...

- collects, stores and manages important PHRF fleet data
- provides fleet members access to their boat's information so they can renew online, make changes or register a new boat
- creates, modifies, and issues rating certificates
- allows race organizers and scorers to download handicaps efficiently through the PHRF Support Service website

Universal Measurement System (UMS)

Offshore boat owners are faced with obtaining rating certificates for multiple rules depending on the rule choice of events they compete in. To make this process easier, US Sailing has formed a partnership with the RORC and ORC with the goal of...

- training measurers to be proficient in all of these rules
- creating a common form for the measurers to report the data, which will be stored in an interactive database made available to all of the rule authorities in their format

Boat owners/captains can obtain rating certificates for the rules they will be racing under.

HISTORY OF US PHRF' AFFILIATED FLEET HANDICAPS 2013

Yacht Rating Services

US Sailing administers rating rules for ORR, IRC and the Portsmouth Yardstick. We provide a national forum, publish handicapping reports and newsletters for the U.S. PHRF fleet, as well as support for the North American Portsmouth Yardstick Handicap for centerboard boats, multihulls, keelboats, and offshore classes.

2013 Certificates issued

IRC – 411 ORR – 736

US Sailing administered rating rules for these 2013 IRC events:

- Ft. Lauderdale Key West Race
- Key West Race Week
- New York Yacht Club Annual Regatta
- Annapolis to Newport Race
- Marblehead to Halifax Race
- Block Island Race
- The Vineyard Race
- Rolex Big Boat Series
- US IRC East Coast Championship

US Sailing administered rating rules for these 2013 ORR events:

- Marion to Bermuda Race
- Newport Beach to Cabo San Lucas Race
- Chicago Yacht Club Race to Mackinac
- Transpacific Yacht Race
- California Cup Regatta
- Long Point Race Week
- The Acapulco Regatta Series

Kids in Sailboats

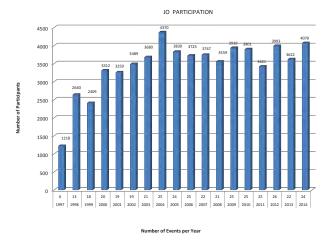
Young sailors in search of great competition, quality coaching and a fun time on and off the water will find a special experience at US Sailing youth racing events. The USA Junior Olympic Sailing Festival (JO) and the US Sailing Championships series collectively comprised 27 regattas around the country for youth sailors in 2013.

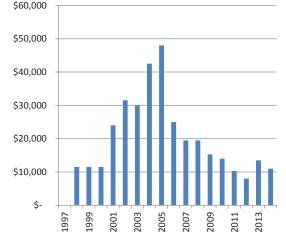
2013 USA Junior Olympic Sailing Festivals

The USA Junior Olympic Sailing Festival completed its 17th season in 2013. This program is a nationwide series of regattas for youths aged 8 to 21. Each event in this family of regattas is hosted by a different club or organization, but all events share a common goal: to promote the enjoyment of sailing and development of skills for young sailors as well as provide an Olympic pathway for talented junior sailors.



- **50,000 youth sailors** have participated at Junior Olympic Festivals since their inception.
- 23 JO regattas were held in 2013.
- The 2013 season ended on a high note with **record attendance** at December events.





2013 US Sailing Youth Championship Events

US Sailing has been coordinating first-class championship regattas for junior sailors since 1921. These championships are hosted by local yacht clubs and sailing organizations around the country, and they offer a wide variety of opportunities to participate. Each championship is steeped in its own unique tradition. A long, distinguished line of the best sailors in the world has sailed through the ranks of our youth championships. These prestigious events provide junior sailors with an opportunity to test their skill at the national level. Each championship has three days of racing, often preceded by a clinic under the guidance of coaches, who are provided by US Sailing.

Junior Big Boat Sailing

Utilizing donated 35 to 45 foot well-outfitted sailboats, young adults learn to sail with an instructor or coach. The program allows new sailors to learn the ropes on a big boat platform, and experienced junior sailors can apply their small boat sailing skills in a new and challenging way.

• 12 organizations in 9 states ran our new JBBS program.

Learn more about this program at: http://www.ussailing.org/education/junior-big-boat

CleverPig.org

US Sailing has formed a new partnership with Clever Pig to reinforce their outreach to the youth sailing community by combining resources and sharing expertise. CleverPig. org is a website designed specifically for aspiring youth sailors who want to take their competitive sailing careers to the next level. US Sailing initiated a major overhaul for CleverPig.org in 2013, which re-launched in July 2014.









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NATIONAL CHAMPIONSHIPS

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NATIONAL CHAMPIONSHIPS

NATIONAL CHAMPIONSHIPS



2013 US Sailing National Championships

The US Sailing Championships continue to provide sailors with opportunities to race against high-level national competition that is based purely on skill, teamwork and sportsmanship. Our championship hosts continue to set the standard in regatta management, while providing participants with skill development opportunities, outstanding hospitality, and a rewarding experience on and off the water.

• Over 1,800 adult and youth sailors participated in 16 US Sailing Championships in 2013.

Several of our national championships were restructured to offer more openings for participation and to evolve with current needs of the racing sailor in the U.S.

U.S. Youth Championships

The premiere youth racing event in the country was reinstated as a mandatory qualification event for the 2014 U.S. Youth Worlds Team. These improvements support the U.S. Olympic Sailing Team's revamped youth development strategy. The regatta expanded to include more sailors utilizing high-performance boats.

- The 2013 edition of this championship featured 160 sailors representing 7 classes, including the 29er, Club 420, Formula 16, International 420, Laser, Laser Radial and RS:X.
- Applications to the U.S. Youth Championships were increased by 33%.

U.S. Adult Championships

This historic championship unveiled a new and exciting format for competitive adult women and men. Women have always been racing at this championship, formerly known as the U.S. Men's and Women's Sailing Championships. In the U.S. Men's Sailing Championship, women were permitted to race only as crew. The new U.S. Adult Sailing Championship has no gender restrictions on helmsperson or crew. Only weight limits apply. Also, the championship is no longer a resume event and skippers must be invited or sail-in to compete.

Here is a rundown of US Sailing Championship updates from 2013:

- US Sailing teamed with many one-design classes to integrate our qualifiers with their larger events to streamline the process of sailing into a US Sailing Championship.
- The U.S. Offshore Championship integrated navigation and distance racing along with shorter races.
- The coaching hiring process has been professionalized.
- USOC SafeSport initiatives have been incorporated into our championships.

Congratulations to our 2013 Champions

October 24-27 Championship of Champions Columbia Sailing Club

Brian Keane, Steve Hunt & Victor Diaz De Leon

October 4-6 U.S. Team Racing Championship Newport Harbor Yacht Club Ladies and Gentlemen: Justin Law, Michael Menninger, Tyler Sinks, Adrienne Patterson, Marla Menninger & Lucy Wallace

September 26-29 U.S. Offshore Championship

US Naval Academy Sailing Squadron Steve Travis, Rob Mitchell, William Heston, Ken Blalock, Bryan Rhodes, Harry Dursch, John Bowen & Nick Padleckas

September 18-22 U.S. Match Racing Championship Sail Sheboygan

Pequot Yacht Club: Dave Dellenbaugh, Rebecca Dellenbaugh, Janel Zarkowsky & Amanda Callahan

September 11-14 U.S. Singlehanded Sailing Championships Manasquan River Yacht Club Women - Simone Staff Men - Clay Johnson

September 5-8 **U.S. Disabled Sailing Championships**

Milwaukee Community Sailing Center Singlehanded - John Ruf Doublehanded - Sarah Everhart-Skeels & Gerry Tiernan

September 4-7 U.S. Multihull Championship Sausalito Yacht Club Enrique Figueroa & Carla Malatrasi

August 22-25 U.S. Adult Sailing Championship Rochester Yacht Club

Ventura Yacht Club: David Klatt, Lane Desborough, Garrett Baum & David Paudler

August 12-16 U.S. Youth Sailing Championship

Corpus Christi Yacht Club Laser - Mitchell Kiss Radial - Luke Muller C420 - Nicholas Sertl & Elizabeth Pemberton 1420 - Wade Waddell & Henry Fernberger F16 - Ravi Parent & Nico Schultz 29er - Duncan Williford & Matthew Mollerus RS:X - Pedro Tomas Pascual

August 5-9

Chubb U.S. Junior Championship

Houston Yacht Club & Texas Corinthian Yacht Club Singlehanded - St Petersburg Yacht Club: Nic Baird Doublehanded - San Francisco Yacht Club: Kristopher Swanson & Alexander Ron Triple/Quadruplehanded - San Francisco Yacht Club: Jack Barton, Sammy Shea, Alex Moody & Sam Barton

July 14-19

U.S. Junior Women's Singlehanded Championship Beverly Yacht Club - Dana Rohde

June 22-27

U.S. Junior Women's Doublehanded Championship Bahia Corinthian Yacht Club Carolyn Smith & Bayley Davidson

June 13-16 U.S. Women's Match Racing Championship

Chicago Match Race Center Jennifer Wilson, Sally Barkow, Katherine Pettibone, Krista Paxton & Sandi Svoboda



US Sailing's 2013 Rolex Yachtsman and Yachtswoman of the Year Awards

From a deep field of contenders, Brian Porter of Fontana, Wisc. and Jody Starck of Amherst, N.Y. were named US Sailing's 2013 Rolex Yachtsman and Yachtswoman of the Year.

Porter, a first-time nominee, skippered to win the Sperry-Top Sider Melges 24 World Championship, and Starck, already a two-time winner of the Rolex honor, won the



From left to right – Thomas Hubbell – President of US Sailing; Justin Hogbin - Rolex Vice President of Communications; Jody Starck – Yachtswoman of the Year; Brian Porter – Yachtsman of the Year; Peter Nicholson – Rolex Senior Advisor for Communications.

Lightning World Championship as crew and the Lightning Atlantic Coast Championship as skipper. Porter and Starck were formally recognized during a luncheon at the St. Francis Yacht Club in San Francisco.

Herreshoff Trophy

Past president and ISAF VP, Dave Irish, was awarded the Nathanael G. Herreshoff Trophy for outstanding contribution to the sport of sailing.

One-Design Awards

The 2013 One-Design Awards recognize outstanding individuals, classes and clubs by highlighting role models of creative leadership in one-design sailing:

- Service: Barney Harris / Peter Duncan, Albacore Class
- Leadership: Jon Deutsch
- Club: San Diego Yacht Club
- Regatta: Charleston Race Week
- Creativity: OptiNews Betsy Altman, editor / publisher

St. Petersburg Yacht Club Trophy

The Sandusky Sailing Club of Sandusky, Ohio, was awarded the St. Petersburg Yacht Club Trophy for their outstanding organization and execution in race management and operations for the 2013 Thistle Nationals.

Harman Hawkins Award

Peter "Luigi" Reggio was awarded the Harman Hawkins Award for his outstanding contributions to the advancement of competitor-friendly race management.



Peter Duncan, Patty Lawrence, Barney Harris



Margaret Podlich, Jon Deutsch



Chuck Sinks, Tom Hubbell



Randy Draftz, Justin Scott



Craig Leweck, Betsy Altman

Community Sailing Awards

- Marty A. Luray Award for Outstanding Support of Public Access Sailing Stu Gilfillen (Tiverton, R.I.)
- Outstanding Community Sailing Program New England Science and Sailing (Stonington, Conn.)
- Outstanding Community Sailing Program Director Margie Graham (Conway, Mich.)
- Excellence in Instruction Matt Schulz (Van Nuys, Calif.)
- Outstanding Outreach & Inclusion Caitlyn Ridgely (East Boston, Mass.)
- Creative Innovations in Programming Kurt and Meka Taulbee, SailFit (Sand Key, Fla.)

Training Awards

Captain Joe Prosser Award for Excellence in Sailing Instruction Annapolis Yacht Club (Md.) "This year's award winner fielded one of the most complete and experiential junior sailing and racing programs in the country and conducted learn-to-sail, learn-to-race and advanced skills development programs for adults."

Virginia Long Sail Training Service & Support Award Lynn Lynch (Chicago, III.) Lynn Lynch received this award for the outstanding leadership of Chicago Yacht Club's junior sailing program's activities and training, management of personnel, and operations of the race committee's responsibilities for both onedesign and offshore events.

YACHTSMAN & YACHTSWOMEN OF THE YEAR • YACHTSMAN & YACHTSWOMEN OF THE YEAR



US Sailing Team Sperry Top-Sider 2013

Steady Progress for the US National Sailing Team

The US Sailing Team Sperry Top-Sider continued its efforts to strengthen Olympic and Paralympic sailing in the United States, building on the US Olympic Sailing Program's High Performance Plan for Rio de Janeiro 2016. Central to this effort was the release of Vision 2024, a ten-step plan to reshaping the pathways to the Olympic podium. Vision 2024 represents a long-term road map to attaining sustainable success in US Olympic sailing by creating an environment where athletes can build key skills, attain technical excellence and train effectively within the US, instead of overseas.

Another key aspect of building the pool of American Olympic talent is to inspire and energize the larger base of US sailors, and to facilitate this US Sailing launched the National Team Tour sponsored by Chubb Personal Insurance and the Gowrie Group. Aiming to bring the excitement of high-performance sailing to clubs and sailing organizations across the country, the National



Team tour started in November at the St. Francis Yacht Club, a US Sailing Team Sperry Top-Sider Gold Medal partner club. The tour will continue at multiple locations per year through the Summer of 2016.

Several key corporate partners joined the US Sailing Team's effort to win in Rio de Janeiro. Jaguar Therapeutics announced an extension of its partnership with the team, and opened a new 3200 square-foot Miami,

Florida fitness facility. Additionally, Yale Cordage was named the official High Performance Line and Rope Supplier of the US Sailing Team Sperry Top-Sider through 2016. Chubb Insurance and The Gowrie Group came onboard to support the National Team Tour, and Oakcliff Sailing was named an official training center of the team.



Notable Results:

- 2012 Olympian Paige Railey (Clearwater, Fla.) added to her formidable collection of career accomplishments by winning a bronze medal at the Laser Radial World Championships in Rizhao, China. Railey, who has won a World Championship in addition to ISAF World Sailor of the Year and US Sailing Rolex Yachtswoman of the Year awards, has said that medaling at The Olympic Games represents "unfinished business."
- Two-time Olympian Stuart McNay (Providence, R.I.) and new crew David Hughes (Miami, Fla.) finished an impressive 6th place at the 470 class World Championships held in La Rochelle, France. The experienced pair had been racing together for less than than a year prior to the event, and the strong showing at the Worlds provided an immediate boost to their nascent Rio de Janeiro 2016 campaign.
- At the 2013 ISAF Youth World Championships in Limassol, Cyprus, the US team enjoyed a strong showing, with five top-ten finishes. The best American performance of the event came from Marion Lepert (Belmont, Calif.), who finished 4th overall in the RS:X girl's class. Over 350 sailors from 61 nations competed in the 43rd running of the regatta.
- At the 24th running of ISAF Sailing World Cup Miami, the premier Olympic-classes regatta in the US, American athletes shined on the waters of Biscayne Bay in Florida. US athletes won gold in the Finn (Caleb Paine), Men's 470 (Stuart McNay and David Hughes), the Nacra 17 (Sarah Newberry and John Casey), Laser Radial (Paige Railey) and the 49er (Fred Strammer and Zach Brown). Silver medals were won in the 49erFX (Anna Tunnicliffe and Molly Vandemoer), 49er (Ryan Pesch and Trevor Burd) and the Nacra 17 (Sarah Streater and Matthew Whitehead). The US also took bronze in the Laser (Charlie Buckingham), 49erFX (Kristen Lane and Molly Carapiet) and the Nacra 17 (Taylor Reiss and Sarah Lihan).



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Robert Gaffnev Natalia Gagliano Miguel Gambetta Jonathan Gathrid Brendan Gay **Richard Gedney** Robert Geraghty Frank B. Gibney Jr. John W. Gifford Brian T. Gillen Peter Glick Thomas Shircliff Glover Edward R. Godfrey III Julia B. Goetschius Laurens W. Goff Dan Goldberg Josh Goldman Stefan Golicz Fiona Gordon Stanley & Jacquelyn Gottlieb Merlin R. Grade Robert Grammatica Russell Grant Elliot Alexander Greenwald Roy Greenwald Kevin John Grice Adam Gudat Miller Guice William Lee Guice III S. Murton Guild Jr. Priscilla Gulliver Tom Gunzelman Jordan Guzak Ava Brittany Haag John Hackl John William Hackland Cliff T. Haddox Frederick H. Hagedorn Dan Halama Laura Hallowell Lisa M. Hamar Krista Hankins Dean C. Hanley Robert Harding Ernest E. Hardy Lester Hardy Paul Harris Randolph Carter Harrison Gregory Joseph Hart KHS

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FINANCIALS

BALANCE SHEET (audited)

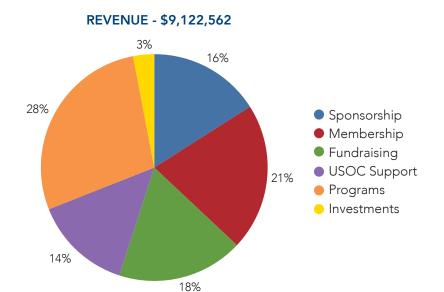
As of December 31, 2013

| ASSETS | 2013 | 2012 |
|----------------------------------|-----------|-----------|
| Current Assets | 2,004,908 | 1,901,609 |
| Property & Equipment, NET | 1,155,478 | 870,811 |
| Long-term investments | 3,253,640 | 3,241,293 |
| Pledges Receivable | 571,581 | 320,702 |
| TOTAL ASSETS | 6,985,607 | 6,334,415 |
| LIABILITIES & NET ASSETS | | |
| Current Liabilities | 1,687,875 | 1,389,348 |
| Deferred Membership Fees | 339,303 | 254,748 |
| Capital Lease Obligation | 21,553 | 28,233 |
| TOTAL LIABILITIES | 2,048,731 | 1,672,329 |
| NET ASSETS | 4,936,876 | 4,662,086 |
| TOTAL LIABILITIES AND NET ASSETS | 6,985,607 | 6,334,415 |

FINANCIAL SUMMARY

For the years ending December 31, 2013 and 2012

| REVENUES Operating Olympic | 2013 5,544,539 3,578,023 | 2012 5,512,019 3,139,958 |
|---|---------------------------------------|---------------------------------------|
| TOTAL REVENUES | 9,122,562 | 8,651,977 |
| EXPENSES | | |
| Operating | 5,556,156 | 5,260,869 |
| Olympic | 2,811,536 | 3,305,941 |
| TOTAL EXPENSES | 8,367,692 | 8,566,810 |
| CHANGES IN NET ASSETS | 754,870 | 85,167 |



EXPENSES - \$8,367,692

