



MEMBERSHIP MATTERS

2011 ANNUAL REPORT

Letter to our Members



Dear Member,
2011 was an exceptional year for US Sailing, and we would like to start by thanking you for your ongoing support and confidence in our organization. You enable us to deliver the programs that are important to our sport, and inspire us to continually strive to improve sailors' experiences on the water.

Last year we committed to focus on the future, challenge the status quo and support the 21st century sailor by enhancing our programs, modernizing our processes and expanding support for organizations. We've made progress. We increased the number of Certified Instructors and Race Officials, and completely revamped the Level 1 Instructor program and student materials. We developed new services and tools to support PHRF fleets. Following the successful Yacht Club Summit, we launched a series of local conferences, and are supporting regional yacht club summits. The US Sailing Road Show stopped at 50 clubs and sailing centers, inspiring over 17,000 young sailors. We further enhanced our Science, Technology, Engineering & Math (STEM) education program in preparation for a national rollout. We extended our commitment to safety with our investigations of last summer's sailing tragedies. Clubs across the country are reviewing these reports and recommendations, and implementing new practices to reduce accidents in the future.

Despite the economic challenges, 2011 was another strong year financially. We experienced our second consecutive year of membership growth, increasing over 3%. This, accompanied by generous contributions from our donors, strong results in Training and Sponsorship, and solid performances in the other departments produced healthy surplus. We clarified our strategic goals that will drive our activities, and help us focus and prioritize. We outline these on the next page and expand upon them throughout this report. Stay tuned as we implement our plans and programs to accomplish them.

This is an exciting year for us, with many projects coming to fruition. Additionally, it is the culmination of many years of hard work for athletes on the US Sailing Team Sperry Top-Sider, as they compete in England at the Olympic and Paralympic Games later this summer.

We are listening to our members, volunteers and sailors about how we can improve the things we do and better serve the sport. We are excited to take on these challenges, and will continue to advance our core programs, strengthen support for sailing organizations, and build strong pathways and connections to get, and keep folks involved in sailing.

A key to our success will be to encourage sailors that are not part of our organization to join us. Later this spring we will be launching a major membership campaign, "Membership Matters" to do just that. As a current member that understands the value of US Sailing, you know why it matters. You are our best advocate, so please encourage your fellow sailors to support us as well.

We hope you enjoy reading through the 2011 Annual Report and that it conveys to you the progress and positive impact US Sailing is having on sailors across the country. From the Board of Directors, our volunteers and staff, we thank you for your ongoing support and the inspiration you provide. US Sailing is all of us, and by working together we can accomplish great things. We'll see you on the water.

Sincerely,

Gary Jobson
President

Jack Gierhart
Executive Director



Take a look at some of the 2011 US Sailing programs and events.

Goals



Promote Participation, Education, Opportunity and Safety

"SSA is proud of its long history offering world class sailing education and one-design racing. Last summer's tragedy will be forever on our minds, and our prayers are with the Constants family as the summer season approaches. The training our instructors received from US Sailing prepared them for the situation, and enabled them to react appropriately despite the tragic outcome. SSA thanks US Sailing for its support during and after the accident; we greatly appreciated the thoughtful and thorough investigation and report which will make junior sailing safer in the future."

Hal Whitacre, Commodore Severn Sailing Association



Achieve Success at the Highest Levels of International Competition

"From my days in junior sailing programs to the Smythe Trophy, Youth Champs, the Rolex International Women's Keelboat Regatta and the Olympics, US Sailing has provided the path that got me to where I am today. It has been a combination of training, coaching, dedication and focus, but also incredible inspiration from those that came before me as members of the US Sailing Team Sperry Top-Sider. And I'm going to do my best to inspire those that are now coming up the ranks."

Anna Tunncliffe, 2008 Olympic Gold Medalist, 2011 World Champion, 2012 US Olympic Team



Raise Standards and Expand Competitive Sailing in the US

"Some say sailing is declining. Not here. We just hosted 260 boats and 2000 competitors – a sixth straight record year. We have 165 on water volunteers who make this event what it is, and leading the charge is a talented group of US Sailing-certified race officials. We just wouldn't have the quality or quantity of talent to run the all those courses without US Sailing's education and training. US Sailing is an integral part of our success."

Randy Draftz, Director of Sperry Top-Sider Charleston Race Week



Strengthen Governance and Organizational Efficiency

"US Sailing has been guiding our sport for over 100 years, and is doing a tremendous job supporting the ongoing evolution of sailing and needs of the 21st century sailor. There is work to be done, but the organization is focused on excellence, embracing change, committed to strengthening local sailing organizations and supporting a vibrant and dedicated volunteer network."

Bruce Munro, Staff Commodore St Francis Yacht Club

Training

training.ussailing.org

U.S. Coast Guard Collaboration

In 2011, US Sailing was awarded significant project funding for three initiatives. The Powerboat "Drivers Education for Boaters Grant" (\$260,000) strives to grow on-the-water boating education and improve safe boating practices nationwide, and the Partnering grant (\$19,000) helps US Sailing work more closely with other boating safety organizations. US Sailing was also selected to organize a team of subject matter experts to develop national on-the-water standards (\$100,000). The first summit of these 'team leaders' was conducted in Washington, DC on October 15, 2011.

National Sailing Programs Symposium (NSPS)

The NSPS is an annual continuing education and networking event for program directors, instructors, parents and volunteers representing a wide variety of community sailing programs, yacht clubs, camps and other boating programs. The 2011 National Sailing Programs Symposium, held in Clearwater Beach, FL, broke attendance records with nearly 300 participants. The 2013 event will return to Clearwater Beach, January 23-27.



Cruising Training

Our Keelboat & Cruising program aims to promote and provide excellence in sailing and cruising education. Only the best schools in the country are accredited under the strict program guidelines. Five new schools joined the program in 2011:

1. Best Boat Club / Fort Lauderdale, FL
2. Mariner Sailing School / Alexandria, VA
3. Northwest Maritime Center / Port Townsend, WA
4. Outward Bound / Spruce Head, ME
5. St. Maarten Sailing School



Instructor Training

Small Boat Level 1 Instructor promotional / informational video footage was shot and interviews were conducted just prior to NSPS with support from the Clearwater Sailing Center. The video aims to provide information about the course to better prepare new instructors for what's expected, while striking a balance between the information and the fun!

The Level 1 instructor program will see an impressive upgrade in curriculum and materials in 2012, thanks to thousands of hours committed by US Sailing volunteers in 2011.

Community Sailing Center Sanctioning



This new accreditation program acknowledges organizations that best exemplify community sailing's strengths nationwide. These facilities routinely offer sailors the highest level of education through US Sailing reviewed and approved curriculums, a proven track record, quality equipment and facilities, and strong safety protocols.

The first group of sanctioned sailing centers was announced in 2011, and includes:

- Westwind Sailing / Dana Point, CA
- SHYC Sailing Foundation / Stonington, CT
- Edison Sailing Center / Ft. Myers, FL
- Community Boating, Inc. / Boston, MA
- Courageous Sailing Center / Boston, MA
- Duxbury Bay Maritime School / Duxbury, MA
- Sail Sand Point / Seattle, WA
- Milwaukee Community Sailing Center / Milwaukee, WI
- Lake Champlain Community Sailing Center / Burlington, VT



Powerboat Training

Powerboat safety is important to sailors everywhere, especially in our training programs where so many instructors are coaching from safety boats. Thanks to funding from the U.S. Coast Guard, a newly redesigned website to promote the Powerboat training program, uspowerboating.com, and a corresponding Facebook page, went live in the spring. One new feature is the online course calendar, helping to connect potential students to actual on-the-water courses in their local areas.

Race Administration

raceadmin.ussailing.org

Accomplishments

- Reached 1,292 YTD Certifications - Race Officers, Judges & Umpires (US Sailing & ISAF)
- 73 Race Official Seminars (45 Race Management, 11 Judge, 8 Club Judge, 6 Umpire, 1 ISAF International Judge and 1 ISAF International Umpire) vs. 45 in 2010.
- Visibility of Certified Race Official in Gill Technical Apparel
- Animated Handy Guide - Over 20,000 online views
- US Sailing Racing Rules Committee Submissions to ISAF and Alternative Procedures for Dispute Resolution
- Online Protest and Redress Hearings utilizing GotoMeeting and Boat Scenario software

New Products

- Plastic boat kits with handy water-resistant carrying pouch.
- USB drives distributed at seminars for take home material.
- Print on demand service Call Books for match racing and team racing



The US Sailing Race Official programs within Race Administration are moving forward with increased participation in seminars and awareness of the certification programs.

Hank Stuart, Chairman of the Race Administration Committee, began a review of the regulations that govern Race Administration. Mark Foster, Chair of the Race Management Committee, is reviewing processes, procedures and committee responsibilities. Changes are being made that will enhance and bring more visibility to all race administration programs. There is more that the Race Administration Committee can offer and reviewing the responsibilities is the first step in this process.

Race Administration made great strides in 2011. Seminar numbers doubled as a result of increased program exposure and program continuity. Race Administration ventured into online Training Webinars resulting in over eight hours of video for online viewing. Finally, all Certified Race Officials received additional support and programs through increased marketing and better communication with certified officials in a timely manner. A key component of this is the development of RC 101, which will be used in conjunction with racing rules seminars beginning in 2012.

2012 is the publishing year for the 2013-2016 Racing Rules of Sailing. The Racing Rules Committee finished their submission to ISAF in August, and has

begun work on the US prescription for the next edition of the racing rules.

The first Club Judges have been certified in the Club Judge program. This program began being tested in November 2010 and is now running.

Seminar Attendance 2011 vs. 2010

	2011	2010
One Day RM	578	429
Advanced RM	100	171
Club Judge	88	N/A
Judge	108	110
Umpire	56	28
Total	930	738

Appeals

Appeals	Regional	National
2009	34	9
2010	41	8
2011	23	11

Awards

- Annapolis Yacht Club – St. Petersburg Trophy Winner
- Ken Legler – Harman Hawkins Trophy Winner

Certifications by Area

	A	B	C	D	E	F	G	H	J	K	L	TOTAL
JUDGE	13	8	18	28	13	5	10	4	22	18	4	143
SENIOR JUDGE	20	12	16	31	16	9	8	1	19	10	5	147
INTERNATIONAL JUDGE	3	3	7	4	2		1		4	1		25
INTERNATIONAL JUDGE 2	1	2		6	2					1		12
CERTIFIED RO	58	116	69	160	63	38	27	5	69	73	22	700
NATIONAL RO	3	1	7	14	4	2	5		5	1		42
REGIONAL RO	17	9	13	22	13	14	6		6	13	4	117
INTERNATIONAL RO	3	1	3	3	1		1		2			14
INTERNATIONAL RO 2	1			4					1			6
UMPIRE	7	9	8	5	5		6		10	6	1	57
INTERNATIONAL UMPIRE	4	4	5	4	2		1		5		1	26
TOTAL	130	165	146	281	121	68	65	10	143	123	37	1,292



Offshore

offshore.ussailing.org

Yacht Rating Services

Responding to requests from racers and yacht clubs, the offshore department administers several different rating rules: ORR, IRC and the Portsmouth Yardstick. US Sailing provides a national forum and publishes handicapping reports and newsletters for the US PHRF fleet as well as supports the North American Portsmouth Yardstick Handicap for centerboard boats, multihulls, keelboats, and offshore classes.

IRC and ORR Certificates

IRC – 608 ORR – 761

Prominent events in 2011:

IRC

- Ft. Lauderdale - Key West Race
- Key West Race Week
- NYYC Annual Regatta
- Marion to Bermuda
- Block Island Race
- Port Huron - Mac Race
- US-IRC Great Lakes Championship
- Vineyard Race
- Big Boat Series
- US-IRC East Coast Championship

ORR

- Marion to Bermuda
- Newport Beach to Cabo San Lucas
- Chicago YC Race to Mackinac
- Transpac
- Cal Cup
- Long Point Race Week
- Long Beach to Cabo
- The Acapulco Fleet

Offshore Services

The Offshore office provides support to 45 PHRF fleets that represent over 12,500 boats. In 2011 US Sailing/Offshore developed the capability to service PHRF fleets with on-line database and on-line fleet member Certificate Registration/Renewal/Amendment.

Offshore Safety

The Offshore Department focuses on all aspects of safety-at-sea and recognizes sailors for their efforts in this area.



2011 Highlights:

- Safety-at-Sea Seminars - The Offshore Department develops and administers regulations governing offshore racing and sanctions seminars that train and certify racers for offshore events. In 2011, 11 seminars were conducted with almost 1,100 attendees. A total of 156 participants received full ISAF compliant training. You can organize a Safety-at-Sea Seminar in your area! offshore.ussailing.org/sas



- Junior Safety-at-Sea - In 2011, US Sailing partnered with the Storm Trysail Club to promote and endorse their highly successful safety training for junior sailors, which introduces young men and women to sailing on offshore boats and teaches them the specific safety requirements.

- Accident Investigations - Three significant capsized incidents involving American sailors occurred this summer. A young girl drowned when she was trapped beneath her capsized 420. Two people in the Race to Mackinac died when a squall capsized their boat. The 100 foot Rambler capsized after her keel fell off in the Fastnet race.

Fortunately, all of that crew survived.

- US Sailing President Gary Jobson utilized from the expertise found in the Safety-at-Sea committee to form three independent investigation groups. Their findings were reported at the US Sailing AGM held in October.
- US Sailing Arthur B. Hanson Medal is an award given to sailors of any boat who contribute to rescues of victims from the water. The purposes of the award are to recognize the significant accomplishment in seamanship and to collect further case studies in rescues for analysis for the US Sailing Safety-at-Sea Committee. In 2011, eight skippers and their crew received a Hansen Rescue Medals.

USCG SAR Procedure Modernization

Currently, when a boat is reported missing, the USCG search focuses on a line from the last known position to the final destination. This new product will combine US Sailing ORR technology polars with real-time weather to better predict the course a sailboat would take. US Sailing will provide polars for the more than 1,000 production series boats we have measured, plus over 700 custom designs and a fleet of generic boats. These polars will have racing and cruising sail inventories for both fully crewed and shorthanded passages. In addition, tapping the expertise of our Safety-at-Sea Committee, heavy weather and light air decision making algorithms will be developed and delivered to the USCG. The final product will be a stand-alone unit that can be easily operated by SAR personnel.

Inshore

racing.ussailing.org

Nathanael G. Herreshoff Trophy



Former US Sailing President David Rosekrans (right) is awarded the Nathanael G. Herreshoff Trophy for outstanding contribution to the sport of sailing.



Junior Olympics

Junior Olympics completed its 15th season in 2011, serving more than 49,000 sailors in that time period. Overall participation has not varied much in the past five years but some of the largest events (350+ participants) continue to grow in spite of the economy. Island Heights, NJ copied an idea from the successful Orange Bowl Regatta. When their facility maxed out at 350 sailors, they reached out to neighboring clubs and continued to add new fleets and grow participation, bucking the national trend. In 2012 we plan to expand the number of JO Festivals by adding more community sailing based events.



One Design

The 7th [One-Design Sailing Symposium](#) took place in November in Bay Head, NJ and featured Gary Jobson, Greg Fisher and 30 other one-design experts presenting 25 different workshops, panel discussions and keynote presentations. The Go Fast track was expanded with interactive workshops in order to attract more one-design sailors looking to improve their results.

New leadership on the One-Design Class Council will re-invigorate



Insurance • Benefits • Finance

Insurance

In addition to supporting our meetings and symposiums, the Gowrie Group continues to provide comprehensive insurance programs that benefit our members:

- 960 organizations in the Burgee Program (at the end of 2010)
- 135 classes included in the boat insurance program – a new online quote introduced in 2011
- Regatta Liability
- Directors & Officers Liability

Gowrie boasts a 95% retention rate and a 99% client satisfaction rate. We could not have a better partner!

existing programs and develop new programs of value to member classes and one-design sailors.

A few ideas that are in the works:

- Compile a list of fleets for more direct communication with sailors.
- Find respected sailors in each class and recruit them to be US Sailing ambassadors.
- Increase the number of classes in the Member Partner Program.

Communication & Outreach

media.ussailing.org

The Marketing Department had an eventful and busy 2011. We support US Sailing programs and initiatives through various marketing and communication strategies. US Sailing leverages advertising opportunities, social media management and expansion, sponsor acquisition, fulfillment and activation, and branding.



Road Show

We were extremely excited about the impact made by the 2011 Roadshow program that was organized and executed last summer. The feedback we received from participating sailing communities was overwhelmingly

positive. We also collected and shared outstanding content from our tour stops through our communication channels. A full Roadshow program report was put together separately and is available.

Some quick stats:

- 49 stops
- 8000 miles traveled between Portland, ME and Norfolk, VA
- 17,620 people met throughout the summer

Please check out our Roadshow blog at ussroadshow.blogspot.com for video reports, tour stop recaps, photos and more.



Communications:

We strive to spread the word about US Sailing's involvement in the sport. Our process of effectively communicating and presenting this information to the public continues to evolve

News & Information by Email

- [e-USSailing Weekly Newsletter](#)
- [Quarterdeck Newsletter](#) for sailing organizations
- [US Sailing Store](#)
- Breaking news and announcements
- Targeted emails for those with specific sailing interests



Social Media Statistics:

Facebook:

- Over 12,000 Facebook Friends

Twitter:

- Over 9,000 Twitter Followers

Sponsors

US Sailing is honored to have our 2011 family of sponsors. We are proud of the contributions they have made and the partnerships we have built together. In 2011 we added a new face to our sponsorship roster, Old Pulteney Scotch, and pleased to have many sponsors increase their investment with our organization. Sponsors assist US Sailing in our overall promotional efforts and increase the value and benefits of our organization to our members. They not only make our events stronger, but sponsors often make US Sailing programs and events possible. Thank you to all of our sponsors:



Yacht Club Burgees from top to bottom: Alamos Bay, Columbia Gorge Racing Assoc., Rochester, U.S. Naval Academy, Houston, Lake Norman, Larchmont, Balboa, Corinthian Sailing of Dallas, Southern, Richmond, Mantoloking, Toms River, New York, Ida Lewis, Sail Newport, Bay Head and American



Championships

championships.ussailing.org



2011 US Sailing National Champions

U.S. Junior Women's Doublehanded Champions

Sarah Williams & Ali Blumenthal

U.S. Junior Women's Singlehanded Champion

Kelly McGlynn

U.S. Youth Sailing Champions

29er: Paris Henken & Connor Kelter

Laser: Olin Paine

Radial: Erica Reineke

420: Lily Katz & Fiona Walsh

U.S. Singlehanded Sailing Champions

Christine Neville & Frederick Vranizan

US Sailing's Chubb U.S. Junior Champions

Singlehanded: Wet Pants Sailing Assoc, Nick Valente

Doublehanded: Sail Newport, Pearson Potts & Tristan Sess

Triplehanded: Mystic River Mudhead Sailing Assoc., OJ O'Connell, Ben Wilkinson & Kyle Seniff

U.S. Match Racing Champions

Pequot Yacht Club: Dave Perry, Mike Rehe, & Chris Museler

U.S. Youth Multihull Champions

Taylor Reiss & Matthew Whitehead

U.S. Multihull Champions

Matt Struble & Damon Lacasella

U.S. Women's Sailing Champions

Buccaneer Yacht Club: Amy Kleinschrodt, Sarah Hall & Kara Kimbrell

U.S. Men's Sailing Champions

Babylon Yacht Club: David A. Hyer, David M. Hyer & Gregory Schneller

U.S. Team Racing Champions

Minor Threat: Cy Thompson & Kelly Stannard; Charlie Buckingham & Alex Taylor; Tyler Sinks & Lucy Wallace

U.S. Disabled Sailing Champions

2.4mR: Charles Rosenfield

Sonar: Rick Doerr, Brad Kendall & Hugh Freund

Skud: Scott Whitman & Julia Dorset

Novice: Edward King, Bill Sandberg & Jim Scott

US Sailing's Rolex International Women's Keelboat Champions

Cory Sertl, Amy Moran, Annemarie Cook & Jane Mastrandrea

U.S. Offshore Champions

Bruce Kuryla, Blake Marriner, Bruce S. Kuryla, William Tyler, Thomas Nolan, Thomas Jankun, Robert Welsh IV, & Rod Swift

US Sailing's Championship of Champions

Andrew Eagan & Marcus Eagan

U.S. Women's Match Racing Champions

Sally Barkow, Elizabeth Kratzig-Burnham, Alana O'Reilly & Amanda Callahan

Olympic

olympics.ussailing.org



In 2011, the US Sailing Team - the national sailing team comprised of Olympic and Paralympic hopefuls - ended the year with 18 ISAF Sailing World Cup medals: 6 gold, 4 silver, and 8 bronze. Athletes captured four overall Sailing World Cup podiums: Gold - Women's Match Racing (Anna Tunnicliffe/Molly Vandemoer/Debbie Capozzi); Gold - Women's 470 (Erin Maxwell/Isabelle Kinsolving Farrar); and Bronze - Women's Match Racing (Sally Barkow/Alana O'Reilly/Elizabeth Kratzig Burnham).

The USA qualified for a berth in each of 10 Olympic Games events at the ISAF Sailing World Championships, which served as the final selection event for the 2012 US Olympic Team in fleet racing classes. USA took home three medals: Gold - Women's Match Racing (Anna Tunnicliffe/Molly Vandemoer/Debbie Capozzi); Bronze - Laser Radial (Paige Railey); and Bronze - Star (Mark Mendelblatt/Brian Fatih). USA brought home a SKUD-18 silver from the IFDS Worlds (Jen French/JP Creignou).



Team USA's sailors wrapped up the Pan American Games regatta, in Mexico, with six total medals—four silver and two bronze—in the nine classes contested. The U.S. earned silver in the J/24 (John Mollicone/Geoffrey Becker/Daniel Rabin/Paul Abdullah), Lightning (Jody Lutz/Jay Lutz/Derek Gauger), Snipe (Augie Diaz/Kathleen Tocke) and Sunfish (Paul Foerster). Bronze went to the Americans in the Laser Radial (Paige Railey) and Women's Windsurfing (Farrah Hall).



US Sailing Team - Pan American Games

US Olympic Team - Sailing Equipment (Olympic Event) - Athlete (Hometown)

- 470 (Men's Two Person Dinghy)
Stuart McNay (Boston, MA) and Graham Biehl (San Diego, CA)
- 470 (Women's Two Person Dinghy)
Amanda Clark (Shelter Island, NY) and Sarah Lihan (Fort Lauderdale, FL)
- 49er (Men's Two Person Dinghy High Performance)
Erik Storck (Huntington, NY) and Trevor Moore (Pomfret, VT/Naples, FL)
- Finn (Men's One Person Dinghy Heavy)
Zach Railey (Clearwater, FL)
- Laser (Men's One Person Dinghy)
Rob Crane (Darien, CT)
- Laser Radial (Women's One Person Dinghy)
Paige Railey (Clearwater, FL)
- RS:X (Men's Windsurfer)
Bob Willis (Chicago, IL)
- RS:X (Women's Windsurfer)
Farrah Hall (Annapolis, MD)
- Star (Men's Keelboat)
Mark Mendelblatt and Brian Fatih (both Miami, FL)
- Elliott 6m (Women's Three Person Dinghy, Match Racing)
Anna Tunnicliffe (Plantation, FL), Molly Vandemoer (Stanford, CA) and Debbie Capozzi (Bayport, NY)

US Paralympic Team - Sailing Equipment (Olympic Event) - Athlete (Hometown)

- 2.4mR (One Person Dinghy)
Mark LeBlanc (New Orleans, LA)
- SKUD-18 (Two Person Dinghy)
Jen French and JP Creignou (both St. Petersburg, FL)
- Sonar (Three Person Dinghy)
Paul Callahan (Cape Coral, FL/Newport RI), Tom Brown (Castine, ME) and Bradley Johnson (Pompano Beach, FL)

The Olympic Regatta, July 29-August 11, and the Paralympic Regatta, August 29-September 9, will be held in the towns of Weymouth and Portland, located on the southern coast of England, approximately 120 miles southwest of London.

olympics.ussailing.org



Successful Youth Development

Talented sailors on the US Sailing Development Team and the U.S. Youth World Team, who have aspirations to make the 2016 and 2020 Olympic Teams, stood on the podium at several international events in 2011. Four coveted medals were won, including three silver medals at the 41st ISAF Youth World Championships in Zadar, Croatia.

Erika Reineke won the 2011 Laser Radial Youth Worlds in La Rochelle, France, two weeks after winning a silver medal at the Youth Worlds. The U.S. Youth World Team won two ad-

ditional silver medals: 29er (Antoine Screve / James Moody) and Girl's 420 (Morgan Kiss / Christina Lewis).



New Title Sponsor for US Sailing Team



In April, 2012 the US Sailing Team announced a new title sponsor, Sperry Top-Sider®, the leading global nautical performance and lifestyle brand. The team was renamed to US Sailing Team Sperry Top-Sider. The title sponsorship is Sperry Top-Sider's highest profile sailing sponsorship to date.

A key part of the title sponsorship of the US Sailing Team is all boats and main sails on the National, Paralympic and Development teams will feature the Team's new emblem, which incorporates the Sperry Top-Sider logo. In June, the Team's new logo will be unveiled at the Sail for Gold Regatta in Weymouth, England. The Team's website, [social media channels](#), monthly newsletter *The Medalist* and Olympic and Paralympic headquarters

in Weymouth, England will be re-branded with the new Team logo as well.

Sperry will also continue its role as exclusive footwear sponsor for the Team, who test products and provide Sperry's product designers with feedback for product enhancements.

"We've had a close, successful relationship with Sperry for a long time, but this represents a whole new level of their commitment and our partnership," said Dean Brenner, chairman of US Sailing's Olympic Sailing Committee. "This significant expansion of our relationship comes at exactly the correct time, with an extension through the 2016 Games. We are thrilled to have a partner like Sperry, and our athletes will benefit immensely from all the resources they bring to the table."

Miami OCR



Established in 1990 by US Sailing, the Rolex Miami OCR annually draws elite sailors, including Olympic and Paralympic medalists and hopefuls from around the world. The second stop on the ISAF Sailing World Cup circuit, the 2012 event saw 532 sailors from 44 countries.

For fleet racing in the Olympic classes, the regatta consisted of a five-day opening series. The top 10 finishers in the opening series of each class advanced to the medal race. For match racing (Elliott 6m), which makes its debut in the 2012 Olympic Games, the regatta consisted of an opening series, a knockout series, and a sail-off for boats not advancing to the knockout series. Competitors in the Paralympic classes had five days of fleet racing and no medal race. Medals are awarded to the top three boats in each Olympic and Paralympic class. Sailors accrue points at each of the seven ISAF Sailing World Cup events to earn an overall Series Score.

Find out more about US Sailing's Rolex Miami OCR, view photos, video and results, visit: rmocr.ussailing.org



Olympic and Paralympic Program Donors

Gold Medalists - \$75,000 +

American Yacht Club
Anonymous
James D. Bishop
Malin Burnham
John & Leslie Dane III
John J. "Hap" Fauth
Austin & Gwen Fragomen
Peter Kellogg
William I. Koch
Hunt Lawrence
James B. Richardson
NYC/ Sailing Foundation of NY
St. Francis Yacht Club Fdtn.
Stamps Family Charitable Fdtn.
Karl & Cecily Ziegler

Silver Medalists - \$50,000

Sam Byrne
George David

Downing Family Foundation
High Meadows Gen. Gift Fund
Larry & Jan Finch
Bevin & Maureen Koeppel
Russell Lucas
James M. Schoonmaker

Bronze Medalists - \$25,000

Anonymous
Dean & Emily Brenner
Dayton T. Carr
Marshall P. Cloyd
Tristram & Ruth Colket
Stephen J. Cucchiari
Christopher C. Davis
Leslie DeMeuse-Disney
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Gary & Janice Jobson
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Terry & Mary Kohler
Lotz Family Foundation
Joseph McNay
James P. Muldoon
Seip Family Foundation
William Steere
James H. & Camille W. Tichenor
Stuart & MarrGwen Townsend
Donald R. Wilson Jr.

2016 Medalists

Jane & Bruce Burton
Michael & Tovi Kiss

Thank You to All of Our Generous Donors!

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Charles Merrill
Tom Meyer
Lyle J. Millan
Martin R. Minot
Stephen Mintz
Joy Mitchell
Alan Mohill
Karen Annita Monk, MD
Edwin Louis Montano
Mark Montesi
Pam Mooney
Charles Gale Moore
Jack Finn Morehart
Alex Morin
William D. Morris
Gary Morse
William Moss

W. Michael Mueller
Alan L. Mullen
Kyrstin Munson
Christopher Murschel
Lisa Light Myers
Joseph S. Nakelski
Alexander Natanzon, MD
Anne B. Neiger
Stephen J. Nelson
Lucas W. Netchert
Thomas Neumann
Peter Newlin
John F. Newman
Steve Nicolls
Caitlin Niemic
Athanasios Nikolakopoulos
John Nonenmacher
Paul S. Norton
David Noyes
Quint Noyes
Sarah Pratt Noyes
Morris Yachts
Corinthian Sailing Association of
Lake Pontchartrain
Tony Nunes
Kevin O'Brien
Tim O'Connell
Dan O'Connor
John O'Cop
William H. Odell
Graham Officer
John O'Keefe
Calvin Wayne Oldham
Tracy Scott Oliver, MD
Stephen Earl Olvey, MD
David Opheim
David Douglas Osler
Paul Ostrye
Katie Ouellette
Dana I. Oviatt
Billie Padgett
Alexander Nikola Paolozzi
Daniel Parietti
Rafael R. Paris
James Parsons
Dana Paxton
Henry Peper Jr.
Sabrina Ruth Perell
Paul Perkins
Sarah N. Persons
Ray Peters
Christopher W. Petracco
Herbert Philbrick
Stan Phillips
Thomas Gerard Pierson
Buster Pike
Jane Ellen Pimentel
Kennedy Placek
William F. Pochal
Anne Pokorny
Gino Polizzotto
David B. Pomfret, MD
Vivian Portunato
Eli Swain Powell
Jeffrey Pribor
Matthew Vincent Priebe
Randy Pugh
Robert B. Puleston
Amy Puliafito
Ralph Pyeatt
Mark Pytell
Jonathan Raines
Kevin J. Ratigan
Thomas Redmond
Scott Reese
Bethany Reid
Michael Rettie
Daniel Rew
Craig Reynolds
James Reynolds
Hugh Reynolds

Campbell Rich
Nolan E. Richards
Kent Riedling
Kimberly Anne Rieger
John A. Ritter
Scott Robbins
Kari Roberts
David C. Robertson
Lawrence Warren Robinson Jr., MD
George I. Rockwood Jr.
Susan Rogers
Ed Rojohn
Bianca Michelle Rom
Jim Romano
Ronald G. Ross
Douglas A. Roth, MD
Hans Christian Rott
David Rountree
John Rousmaniere
Peter Rugg
Richard L. Rundle
E. G. Russell
Vernon Russell
Maureen Emily Ryan
Lynn W. Saaby
Edwin L. Salva Jr.
Norman Samra
Mark Sanchez
Robert Sandberg
Gerald Sanderlin
William Sandman III
Kevin Santee
Clayton R. S. Sasaki
Charles Satchfield
Michael Norman Scala
Sam Reilly Scales
James P. Scalise
Victoria Ann Van Voorhis
Justin Schaberg
Edward H. Schenck
Steven A. Schick
Steffi Schiffer
Christine Schisler
Harald Schmid
Al Schoneberger
Anthony J. Schornak
Eric Schreck Jr.
Gregory Schreiber
Matthew Schriener
John Schultz
Russell Schulz
Steve Schupak
Gary I. Scott
Pat Sellenraad
Frank V. Selph Sr.
Randell Sharpe
June Shaw
Edgar Sherman
John D. Shrewsbury
John Shulze
Robert Silber
Daniel Simon
Lynn Simpson
Jon Michael Sinisi
Tim Slater
Mike Sleightholme
Robert E. Smalley
Mark Smith
Trevor Smith
Tari Lee Smith
Robert Solomon
Joseph W. Spalding
Arthur Steven Spangler Jr., MD
Palmer D. Sparkman Jr.
Ethan George Stahl
Joseph P. Starck
Alicia Starsong
Peter Stazicker
Katie Stephens
Bob Stephenson

Ken Stevens
Stuart P. Stewart
Sam Stokes
Gerald J. Stratton
Christopher Straub
Anne Streater
Timothy E. Strickland
Arthur Strilky
Paul Strimaitis
Rebecca C. Sudtell
Jim Sunstrum
Beverley Sutherland
Jack Sutphen
Alexander Sutula
Timothy P. Swansey
Joseph L. Tabourne, MD
Jeffrey Talbot
Leonard M. Taron
James R. Teeters
Juan A. Teixidor
Elizabeth Tell
Joan Thayer
William A. Thayer
John Todd
James H. Todd
Bruce M. Topolosky
Mark A. Townsend
Jonathan Townsend
John C. Tracy
Samuel B. Trickey
James William Trotter
Michael Trznadel
Bruce R. Tucker
Frederick J. Twogood
Sandra Twomey
Tamara Upham
Joseph R. Valante Jr.
Victoria Ann Van Voorhis
Daniel H. Van Winkle
Jennifer VanArtsdalen
Edward Hughes Vandenberg
Daniel VanderWoude
Anne Veerearaghavan
Leonard Andrew Vine
Robert Arthur Wagenseil
Donald Wagner
Tracy L. Wahl
Bob Waldron
Nan Leute Walker
Roberta Warren
Daniel James Watt
Colton P. Weatherston
Robert H. Weaver
Kyra Taite Weiner
Cooper M. Weitz
Brian Welsh
Thomas R. Weschler
Len West
James F. Whipple
Larry Jay White
Parker Whittle
Roger Widmann
David Wilbur
Dixon W. Wilde, MD
Daniel John Wilhelm
Leo Vincent Willett V
Anna Lassiter Williams
Jeffrey W. Willis
Sydney Wilson
Gary James Winton
Michael J. J. Witte
Cindee A. Wolf
Duane Wolff
Ken Womack
Francis D. Wright
Paul Wunsch
David Augustus Wyatt
Jack Yaissle
Wesley Yee
Michael Paul Young
Brooks Zerfel

Information Technologies



The Information Technology (IT) department at US Sailing exists to help staff and volunteers better support our individual and organizational members. With this mission in mind, we have made considerable progress in 2011, improving our core hardware and software systems. These initiatives leave us well positioned to achieve even more in 2012.

The key areas of our 2011 efforts include hardware updates to provide stability and a sound foundation; software enhancements to provide new functionality as well as updating older programs; and exploring ways we can improve the quality and sustainability of our systems while reducing expenses.

All of these efforts have improved and expanded services for members, provided a more reliable infrastructure, and resulted in a better member experience.

2011 IT accomplishments:

- New PHRF Certificate System for the Offshore Department
 - Desktop interface in Sailorbase
 - Web interface for general public
- New online Job Bank
- New membership fulfillment process – reducing costs and quicker delivery to members

- Enhancements to “My US Sailing”
- New online [US Sailing store](#)



- New online portal for secured access to US Sailing data by external partner companies – for example Regatta Network validates registrant's membership status through this portal in real time.
- New streamlined online membership purchase and renewal processes, enhanced Member Partner Program purchase process, and improved organization renewal process
- Created automated monthly accounting reports to increase accuracy while reducing report creation time

- Introduced collection of Sailor Profile information via membership purchase and/or “My US Sailing”
- New [Olympic Sailing](#) website



- Where to Sail - Phase III
- New E-Subscriptions page and “My US Sailing” Subscription Management
- New [US Sailing's Rolex Miami OCR](#) website
- Implemented a new virtual server environment to consolidate and replace several old servers
- Upgraded our corporate email software to the latest version increasing functionality and stability
- Reorganize and inventory all hardware, software, and documentation in all IT facilities (ongoing)
- The new Calendar Phase 1 rewrite project was started and will be rolled out Q1 of 2012
- Reviewed, consolidated, and streamlined services we provide and subscribe to saving US Sailing time and money

Financials

BALANCE SHEET (unaudited) As of 12/31/2011

ASSETS	2011	2010
Current Assets	1,776,695	1,581,489
Property & Equipment, NET	834,085	680,150
Long-term investments	3,137,440	3,515,644
Pledges Receivable	494,519	898,148
TOTAL ASSETS	6,242,739	6,675,431
LIABILITIES & NET ASSETS		
Current Liabilities	1,470,813	1,257,291
Deferred Membership Fees	147,234	179,655
Capital Lease Obligation	41,754	31,688
TOTAL LIABILITIES	1,659,801	1,468,634
NET ASSETS	4,582,938	5,206,797
TOTAL LIABILITIES AND NET ASSETS	6,242,739	6,675,431

FINANCIAL SUMMARY

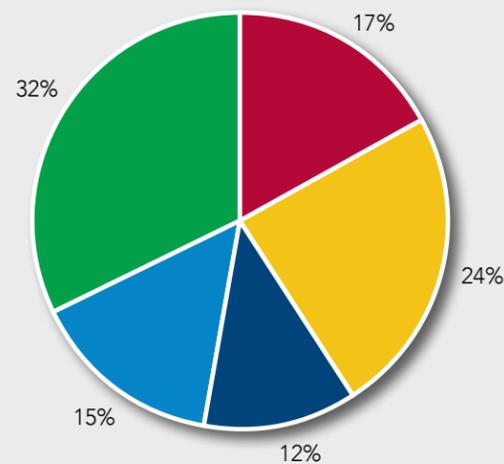
For the years ending December 31, 2011 and 2010

REVENUES	2011	2010
Operating	5,021,210	4,922,998
Olympic	2,965,259	2,540,444
TOTAL REVENUES	7,986,469	7,463,442
EXPENSES		
Operating	4,971,069	4,910,620
Olympic	3,641,880	3,001,203
TOTAL EXPENSES	8,612,949	7,911,823
INVESTMENT GAINS (LOSSES) *	2,620	401,876
CHANGES IN NET ASSETS	(623,860)	(46,505)

* Investments are managed by the U.S. Olympic Foundation

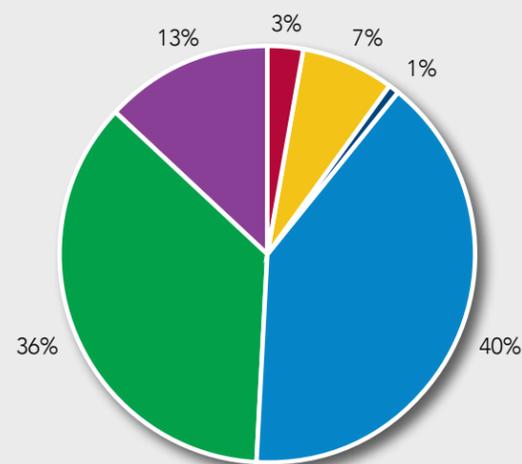
The general operations division of US Sailing produced a surplus in 2011 and 2010, while the Olympic division recorded losses over the same periods. Accounting conventions require that fundraising revenue be recognized when promised rather than when received. While the majority of Olympic pledges are received early in the quadrennium and revenues are strong, expenses increase in the later years as the Olympics approach. This translates into surpluses for the division in the early years and losses in the later years. Over the quadrennium, the Olympic division's goal is to achieve a surplus.

REVENUE - \$8,021,544



● Programs ● Sponsorship ● Fundraising ● Membership ● USOC Support

EXPENSES - \$8,645,403



● Programs ● Sponsorship ● Fundraising ● Membership ● Team Support ● G&A

Volunteer Recognition

about.ussailing.org/directory

Mike Levesque
Multihull Council
Kevin Wixom
Council for Sailors with Disabilities
Bryan McDonald
United States Windsurfing Council
Karen Reisch
Women's Sailing Council
Amy Gross-Kehoe
Youth Sailing Council

Staff Directors

Kenneth Andreasen
High Performance Director

Janine Ahmed Connelly
Training

Dan Cooney
Associate Executive Director

Jack Gierhart
Executive Director

Dave Johnson
Olympics

Kelly Jordan
Membership

Jeff Kerins
Information Technology

Amy Larkin
Marketing

Dan Nowlan
Offshore

Lee Parks
Inshore

Chris Petracco
Race Administration

Liz Walker
Championships

Bobbi Warren
Chief Financial Officer

Photos Courtesy of:

Mick Anderson
Billy Black
Peter Braune
Justin Chando
Matthew Cohen
Doug Collins
Daniel Forster
Fran Grenon
Steve Jost
Tovi Kiss
Adam Koch
Richard Langdon
Larry Ledgerwood
John Payne
Chris Petracco
Amory Ross
Trey Sunderland
Jim Teeters
Onne van der Wal



Missing from image: Ed Adams, Walter Chamberlain and Maureen McKinnon-Tucker

Board of Directors

Officers

Gary Jobson, President
Tom Hubbell, Vice President
Fred Hagedorn, Secretary
Leslie Keller, Treasurer
Jack Gierhart, Executive Director

Members

Ed Adams
Dean Brenner
Bruce Burton
Walter Chamberlain
John Craig
Susan Epstein
George Hinman
Stan Honey
Maureen McKinnon-Tucker
Dawn Riley
Jim Walsh, HOD Chair

House of Delegates

Jim Walsh
HOD Chair
James Muldoon
Administration Division Chair
Jim Walsh
Competition Division Chair
Dean Brenner
Olympic Division Chair
Richard Jepsen
Education Division Chair

CSA Chair - Sarah Ashton
Area A Susan Epstein (acting director)
Area B Glenn Schmidt
Area C Franz Schneider
Area D Michael Dawson
Area E Ed Theisen
Area F Brian Hawboldt – HOD Vice Chair
Area G Bartz Schneider
Area H Gilman Budar
Area J Jerry Montgomery

Area K Janet Crabb
Area L Jan Visser

Paul Ansfield – HOD Secretary
National Offshore Council

Bruce Bingman
National Offshore Council

Gino Bottino
National Offshore Council

Joseph Melino - NOC Chair
National Offshore Council

Jerry Montgomery
National Offshore Council

Matt Bounds
One-Design Class Council

Clark Chapin
One-Design Class Council

Laura Jeffers
One-Design Class Council

Justin Scott
One-Design Class Council

Bill Ross
One-Design Class Council

Morgan Collins
Community Sailing Council

Rob Crafa
Community Sailing Council

Dave Lumian
Community Sailing Council

Kate Neubauer
Community Sailing Council

Diane Wenzel
Community Sailing Council

TK Wegg
Cruising Council

Mitch Brindley
Intercollegiate Sailing Association

Andrew Cole
Interscholastic Sailing Association

