



2010

ANNUALREPORT

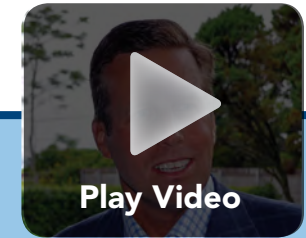
Letter to our members

Click to view introductory videos
from Gary and Jack



Play Video

Gary Jobson



Play Video

Jack Gierhart

Dear Member,

We are grateful for your membership and we hope the 2010 Annual Report will demonstrate the positive impact your membership is having across the organization and the sport we love.

Among other accomplishments, we finished 2010 in solid financial condition and expanded our member base. We continued to grow the annual fund thanks to our generous donors. We enhanced our website, expanded services for our organizational members, strengthened our training and race official programs, and added support for the one design and offshore sailor. Programs for community sailing, disadvantaged youth and disabled sailors also continued to grow. 2010 was a year of investment in our Olympic program and it continues to track toward a quadrennial financial surplus.

While US SAILING has a proud history of supporting sailors and the sport, today our focus is on the future. We live in a fast changing world with increasing competition for our time and resources. Not only are sailors feeling the pressure, but so are the volunteers within US SAILING and local sailing organizations across the country that are leading junior programs, organizing regattas, officiating races, hearing protests, raising money and driving all the activities that go into running our sport. At US SAILING we must continually adapt, evolve and challenge the status quo to support the 21st century sailor.

How will we do it? By expanding resources and support for local clubs, centers, and associations so they can prosper and serve their members better. As an example of this commitment, we just concluded the inaugural Yacht Club Summit where nearly 400 local and national sailing leaders from 200 organizations gathered to share ideas and best practices.

We are also modernizing our programs and taking advantage of technology to become more efficient and deliver new services to our members. From online learning and new data management tools and services for all the handicap rating systems, to updated training certification materials, race official testing and print-on-demand products, we are focused on enabling sailors and volunteers to do more with less.

Stay tuned as these and other initiatives come online. You may also want to keep an eye on the US Sailing Team AlphaGraphics as our athletes compete in the most critical year of the quad to win an Olympic or Paralympic berth.

Finally, remember the most important thing about sailing is having fun, and we hope the winds bring you plenty of it in 2011. From the board of directors, volunteers and staff, we are honored to serve you and are grateful for your ongoing confidence and support. We look forward to seeing you on the water.

Sincerely,

Gary Jobson
President

Jack Gierhart
Executive Director

JOIN US SAILING



Our Mission:

Leadership, Integrity and Advancement for the Sport of Sailing

US SAILING is the national governing body for the sport of sailing in the United States. As a member-based, non-profit organization, US SAILING accomplishes its mission through the support of volunteers, local sailing organizations, and a professional staff.

Integrity

RACE ADMINISTRATION

1,250 Race Officials ensure fairness and quality of racing

- Administer the Racing Rules
- Guarantee every sailor due process and promote fair racing
- Train Race Officials
- Hear and decide appeals

OFFSHORE

Ensure safe and fair offshore racing

- ORR and IRC rating systems
- PHRF and Portsmouth Yardstick handicap systems
- PHRF fleet management services
- Safety-at-Sea standards and education
- Hanson Rescue Medals
- Race optimization packages

GOVERNMENT REGULATION

Represent sailors' interests at the national level

- Safety standards
- Water access
- Environmental regulation

Advancement

TRAINING PROGRAMS & CERTIFICATIONS

Safety, fun and excellence in boating education

- Certify 5,000+ instructors who teach approximately 200,000 students how to sail
- Relunched online "Where to Sail" database listing over 9,300 sailing organizations
- Host National Sailing Programs and One-Design Symposiums
- Establish curriculum standards and program guidelines

NATIONAL COMPETITION

A competitive path promoting sportsmanship and excellence

- Sanction 25 USA Junior Olympic Sailing Festivals with over 4,000 junior sailors
- Hosted 15 Championships with approximately 1,200 competitors

OLYMPIC AND PARALYMPIC PROGRAM

Identify, train and support Olympic and Paralympic hopefuls to represent the United States in international competition

- Hosted US SAILING's Rolex Miami OCR event with nearly 716 athletes from 53 countries

US SAILING PUBLICATIONS

Setting the standards for sailors to achieve their aspirations

Leadership



Former US SAILING President Jim Muldoon (left) is awarded the Nathanael G. Herreshoff Trophy for outstanding contribution to the sport of sailing. Jim was also awarded the Timothea Larr Award for advancement of sailor education and training.

"While US SAILING is preserving its successes of the past, the organization is now entering into a new decade – with the seeds of leadership, inclusion and excellence beginning to sprout. As a Paralympian, a volunteer and a member, I am fortunate to be part of this extraordinary era. Experiencing and witnessing this new dawn at US SAILING, I am very proud to be a member of our national governing body and urge anyone interested in advancing the sport of sailing to get on board!"

- Paul Callahan, Paralympian, CEO, Sail To Prevail

Race Administration

“As an avid racer and regatta organizer, the quality of race officials can change my sailing experience significantly. I can never thank a US SAILING Race Official enough for what they do for the sport.”
 - Mary Ann Ward, Coco Beach, FL

CERTIFIED RACE OFFICIALS

Each year, US SAILING trains Race Officers, Judges, and Umpires to ensure a level playing field for competitors. These race officials ensure a square starting line and fair racing. US SAILING develops and certifies race officials in the following categories:



	2010	2009	2008
Senior Judges	182	175	151
Judges	161	150	132
National Race Officers	35	35	32
Regional Race Officers	109	118	99
Club Race Officers	724	758	611
Umpires	60	51	42

Total US SAILING and ISAF
 Race Official Certifications in 2010: **1,358**



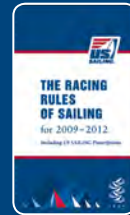
www.ussailing.org

RACE ADMINISTRATION

Providing a level playing field for our sport has always been a top priority for US SAILING. US SAILING is committed to making the sport more transparent by overseeing the racing rules in the United States, training race officials, recognizing outstanding achievement by race officials and providing publications that help streamline training.

THE RACING RULES OF SAILING

US SAILING publishes and distributes *The Racing Rules of Sailing* in the United States. The rules ensure that there is a level playing field for all sailors participating in racing at any level in the U.S. *The Racing Rules of Sailing* is produced after review of the previous rulebook by the International Sailing Federation (ISAF). In addition to the ISAF rules, this rulebook contains prescriptions adopted by US SAILING for events held in the United States. A number of educational materials on the rules for both beginner and expert sailors are published by US SAILING.



ANIMATED HANDY GUIDE FOR THE RACING RULES OF SAILING

The Animated Handy Guide to the Racing Rules is a helpful addition to the printed Handy Guide. This video presentation can be found on the US SAILING website. US SAILING also publishes an iPhone and Android application for the *Racing Rules of Sailing* and other publications such as the Appeals and Race Management Handbook.

AWARDS

Harman Hawkins Trophy

Awarded to an individual who has made outstanding contributions to the sport of sailing in the field of Race Administration (Judging, Race Management, Appeals and Racing Rules)

2010 - Awarded to Arthur "Tuna" Wullschleger

St. Petersburg Yacht Club Trophy

Recognizes excellence in race management and is awarded to the club for hosting the best regatta of the year, based on competitor recommendations.

2010 - Awarded to Rochester Yacht Club for Hospice Regattas National Championship

Training



NATIONAL SAFE BOATING COUNCIL

The Training Department partnered with the National Safe Boating Council to distribute thousands of brochures and stickers promoting life jacket wear to new instructors and Junior Olympic participants.

COAST GUARD GRANTS

As a result of US SAILING's commitment to safety in education, over the past decade we have become a national leader in on-the-water powerboat training. In 2010, US SAILING was awarded over \$300,000 in boating safety grants by the US Coast Guard Office of Recreational Boating Safety. The goals of the grants are to: 1) increase awareness of and participation in US SAILING's NASBLA*-approved Safe Powerboat Handling courses; 2) expand waterfront training centers across the country; and 3) build partnerships to promote training that will reduce injuries, fatalities and property damage from boating accidents.

(*NASBLA - National Association of State Boating Law Administrators)

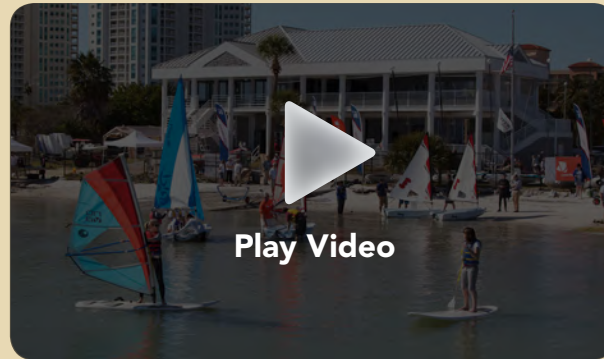


CERTIFICATIONS

US SAILING organizes approximately 200 instructor training courses every year, in a variety of boats including dinghies, windsurfers, multihulls, cruising keelboats and powerboats. In 2010, a record number of 1,801 instructors were trained in communication and presentation skills, boat handling, safety and risk management.

KEELBOAT PROGRAM

The Keelboat Program provides a safe, fun and high-quality learning environment for adults learning to sail, charter, and cross oceans. In 2010, 4,800 learn-to-sail and cruising students were certified through a network of 65 sailing schools nationwide.



NATIONAL SAILING PROGRAMS SYMPOSIUM

The National Sailing Programs Symposium (NSPS) was celebrated in Houston, Texas with an unrivaled lineup of keynote speakers, including Nick Hayes, Flora Sanchez, Dean Brenner, Margaret Podlich, Tucker Thompson and Dawn Riley.

NEXT NSPS

Long Beach, California
January 11-14, 2012



"Whether you're an experienced sailor or just starting a new adventure, a US SAILING Certification will provide the knowledge, skills and experience you need to realize your goals."

- Janine Connelly, Training Director



THE MARTY LURAY AWARD -
for contributions to community sailing.

Awarded to Marcel Beaudin (right), Lake Champlain Community Sailing Center



THE SAIL TRAINING SERVICE & SUPPORT AWARD -

Awarded to Larry Ledgerwood, OCSC Sailing School



THE PROSSER AWARD -
For excellence in sailing instruction.

Awarded to: Community Boating, Boston



From L to R: Hingham, Bayview, Cabrillo Beach, Coral Reef, Southwestern, St. Petersburg, Seattle, Sail Sheboygan, Pensacola, Mission Bay, Houston, San Diego, Indian Harbor



"From the Youth Champs to U.S. Women's Match Racing, I've seen a lot of great racing and made lasting friendships..."

- Genny Tulloch, 2010 U.S. Women's Match Racing Champion and US Sailing Team AlphaGraphics Member



U.S. JUNIOR WOMEN'S DOUBLEHANDED CHAMPIONS

Kate Rakelly, Colleen Hackett - Mission Bay Yacht Club

U.S. JUNIOR WOMEN'S SINGLEHANDED CHAMPION

Arielle deLisser - Coral Reef Yacht Club

U.S. YOUTH CHAMPIONS

Graham Landy, Colin Murphy - Norfolk Yacht and Country Club, Shelter Island Yacht Club (Club 420)

John Wallace - St. Petersburg Yacht Club (Laser)

Mateo Vargas - St. Petersburg Yacht Club (Radial)

Antoine Screve, James Moody - San Francisco Yacht Club (29er)

U.S. JUNIOR CHAMPIONS

Nevin Snow - San Diego Yacht Club

Jack Jorgensen, Samantha Gebb - Alamitos Bay Yacht Club

Scott Hoffman, Evan Hoffman, Reece Bernet - Mission Bay Yacht Club

U.S. SINGLEHANDED CHAMPIONS

Fred Strammer - Intercollegiate Sailing Association (Men's)

Leonie Schuurmans - Houston Yacht Club (Women's)

U.S. MULTIHULL CHAMPIONS

Pete Melvin and Nat Shaver - Alamitos Bay Yacht Club

U.S. WOMEN'S MATCH RACING CHAMPIONS

Genny Tulloch, Karina Vogen Shelton, Alice Manard
Lindsay Bartel - St. Francis Yacht Club, Houston Yacht Club, Southern Yacht Club, Annapolis Yacht Club, Santa Cruz Yacht Club

U.S. MATCH RACING CHAMPIONS

St. Francis Yacht Club
Shawn Bennett, Melissa Purdy Feagin, Tom Purdy, Adam Roberts

U.S. MEN'S AND U.S. WOMEN'S CHAMPIONS

Wawasee Yacht Club
Debbie Probst, Joyce Spring, Monica Jones

Vineyard Haven Yacht Club
Paul Wilson, John Plominski, William Stevens

U.S. TEAM RACING CHAMPIONS

NYYC Silver Panda: Amanda Callahan, Colin Merrick, Clay Bischoff, Caroline Hall Levesque, Peter Levesque, Carrie Amarante

CHAMPION OF CHAMPIONS

Chris Raab, Robert Kinney - Mercury 18 Class Champions

U.S. DISABLED CHAMPIONS

Triplehanded: John Robertson, Hannah Stodel, Steve Thomas - GBR

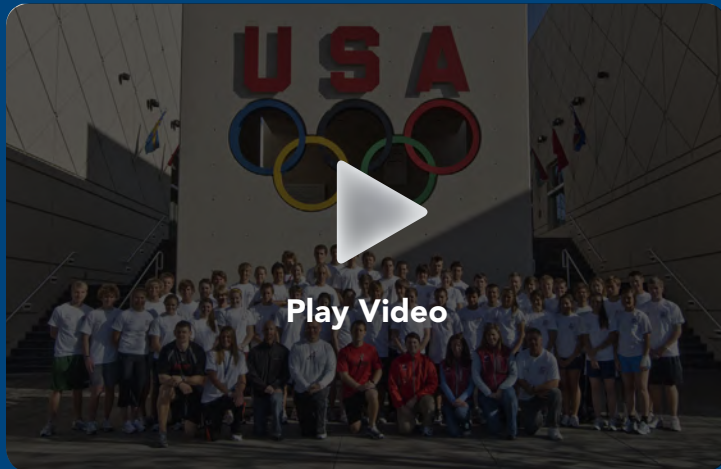
Titleholders: Rick Doerr, Noroton Yacht Club, Brad Kendall, Clearwater Yacht Club, Hugh Freund, Harraseeket Yacht Club

Doublehanded: Scott Whitman, Metedeconk River Yacht Club, Julia Dorsett, St. Regis Yacht Club

Singlehanded: Bruce Millar - CAN

Titleholder: Mark LeBlanc, Southern Yacht Club





Play Video

USSTAG AND PODIUMS

In 2010, US Sailing Team AlphaGraphics - the national sailing team comprised of Olympic and Paralympic hopefuls - ended the year with 20 ISAF Sailing World Cup medals: 5 gold, 5 silver, 10 bronze. Athletes captured three overall Sailing World Cup podiums: Silver – Star (Andy Horton/James Lyne); Silver – Women’s Match Racing (Anna Tunnicliffe/Molly Vandemoer/Debbie Capozzi); and Bronze - Laser Radial (Paige Railey).

Of the 2010 US Sailing Team AlphaGraphics’ 54 athletes, nine are

Olympians and two are Olympic medalists, two are Paralympians and Paralympic medalists, five are World Champions and three are ISAF Sailing World Cup champions. Three athletes were promoted to the USSTAG from the US Sailing Development Team, and 10 athletes were brand new to the team.

SUCCESSFUL YOUTH DEVELOPMENT

Talented sailors on the US Sailing Development Team (USSDT) and the U.S. Youth World Team, who have aspirations to make the 2016 Olympic Team, stood on the podium at several international events in 2010. All told, six coveted medals were won, including three bronze medals at the 40th Volvo Youth Sailing ISAF World Championship in Istanbul, Turkey. This was the first time since 1992 that the U.S. won three medals at the Youth Worlds, proving a testament to the teams’ intense training and high level of talent.

Erika Reineke won the 2010 Laser Radial Youth Worlds in Large, Scotland, 10 days after winning a bronze medal at the 40th Volvo Youth Sailing ISAF World Championship in Istanbul, Turkey. The U.S. Youth World Team won bronze medals in developmental classes: Antoine Scribe and James Moody in the 29er and Taylor Palmer and Mac Agnese in the Sirena SL16.

USSDT’s Morgan Kiss and Katia DaSilva won a silver medal at the International 420 World Championship. Mitchell Kiss won a bronze medal at the Laser Radial World Championship.



Did you know?



ROLEX MIAMI OCR

Established in 1990 by US SAILING, the Rolex Miami OCR annually draws elite sailors, including Olympic and Paralympic medalists and hopefuls from around the world. The second stop on the ISAF Sailing World Cup circuit, the most recent event saw 716 sailors from 53 countries.

For fleet racing in the Olympic classes, the regatta consists of a five-day opening series (Monday – Friday). The top 10 finishers in the opening series of each class advance to the medal race (Saturday). For match racing (Elliott 6m), which makes its debut in the 2012 Olympic Games, the regatta consists of an opening series, a knockout series, and a sail-off for boats not advancing to the knockout series. Competitors in the Paralympic classes have five days of fleet racing (Monday-Friday) and no medal race. Medals are awarded to the top three boats in each Olympic and Paralympic class. Sailors accrue points at each of the seven ISAF Sailing World Cup events to earn an overall Series Score.

Find out more about US SAILING’s Rolex Miami OCR, view photos, video and results visit: rmocr.ussailing.org



www.ussailing.org



"I think it's a great reflection on our sport that one can pursue sailing throughout a lifetime and that one can be considered for honors such as this even at the age of 55."

- Stan Honey on accepting US SAILING's 2010 Rolex Yachtsman of the Year Award

COMMUNICATIONS & OUTREACH

We remain committed to utilizing effective communications platforms to reach our members with relevant news and resources, including details about our programs, events and services.

- We continued to update, consolidate, and reorganize information on our website to improve navigation and overall communication of our news, programs and services.
- We have redesigned and reorganized our video website by channels and our archive has expanded significantly. We have continued to find new ways to integrate our videos with other sections of our website to improve the coverage of our programs.
- We created a new Member Handbook and distributed it as part of our membership fulfillment package. The Member Handbook details the benefits of US SAILING membership, the programs members support and the opportunities that are available to them.
- We more than doubled our following on US SAILING's Facebook and Twitter sites.
- We redesigned e-USSAILING for a more reader-friendly display. [Subscribe Here](#)
- We increased the distribution rate of our Quarterdeck newsletter for organizational members to six per year. [Subscribe Here](#)
- We expanded the members' portal, My US SAILING, to include personalized weather, account management, profile information and results.



US SAILING would like to thank our sponsors for their tremendous support and dedication to our sport, our members, and our programs.



YACHT RATING SERVICES

Responding to requests from racers and yacht clubs, the offshore department administers several different rating rules. These include ORR, IRC and the Portsmouth Yardstick. US SAILING provides a national forum and publishes handicapping reports and newsletters for the US PHRF fleet.

IRC AND ORR CERTIFICATES

IRC – 674

ORR – 912

Prominent events that used these rating rules in 2010:

IRC

- Ft. Lauderdale - Key West Race
- Key West Race Week
- NYYC Annual Regatta
- Newport to Bermuda
- Block Island Race
- Port Huron - Mac Race
- US-IRC Great Lakes Championship
- Vineyard Race
- Big Boat Series
- US-IRC East Coast Championship

ORR

- Newport to Bermuda
- Corona del Mar to Cabo San Lucas
- Chicago Yacht Club Race to Mackinac
- Pacific Cup
- Cal Cup
- Long Point Race Week
- The Hoag Cup Regatta
- The Hawaii Fleet
- The Acapulco Fleet



SAFETY AND TRAINING

The Offshore Department develops and administers regulations governing offshore racing and sanctions seminars that train and certify racers for offshore events. In 2010, eleven seminars were conducted with over 1,500 attendees preparing for races to Bermuda, Hawaii, Mexico, and on the Great Lakes. A total of 215 participants received full ISAF compliant training.



HANSON RESCUE MEDALS

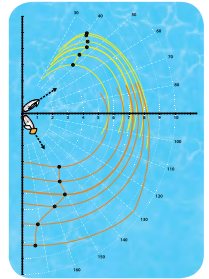
The US SAILING Arthur B. Hanson Medal is an award given to sailors of any boat who contribute to rescues of victims from the water. The purposes of the award are to recognize the significant accomplishment in seamanship and to collect further case studies in rescues for analysis for the US SAILING Safety-at-Sea Committee. Members are encouraged to submit nominations for this award.



Did you know?

PERFORMANCE PRODUCTS

The Offshore Department has developed polar programs, including the performance package and race optimization package, from the ORR rating rule technology. These polar programs are tailored to an individual boat's sails and configuration. From these diagrams, target boat speeds and respective wind angles can be identified that will get the boat around the race course as quickly as possible. More information on performance packages can be found at: offshore.ussailing.org.



The VPP Handy Guide, a new, more user-friendly, easy-to-read, laminated version of US SAILING's Velocity Performance Package is now available at a discount for US SAILING members.

You can organize a Safety-at-Sea Seminar in your area! For more information: offshore.ussailing.org/sas



US SAILING supports the North American Portsmouth Yardstick Handicap for centerboard boats, multihulls, keelboats, and offshore classes. The Yardstick is used to rate boats of different classes sailing the same course. It is used by clubs and fleets across the country.

A total of 45 PHRF Fleets representing more than 12,000 boats are supported by US SAILING. For more information : offshore.ussailing.org/PHRF





Donors/Olympic and Paralympic Program

GOLD MEDALISTS

\$75,000

James D. Bishop
Malin Burnham
John Dane III
John J. "Hap" Fauth
Austin & Gwen Fragomen
Peter Kellogg
William I. Koch
Hunt Lawrence
Sailing Foundation of NY
St. Francis Yacht Club Fdtn.
Stamps Family Charitable Fdtn.
Karl & Cecily Ziegler

SILVER MEDALISTS

\$50,000

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George David
High Meadows Gen. Gift Fund
Larry & Jan Finch
Bevin & Maureen Koepfel
Russell Lucas
James B. Richardson

BRONZE MEDALISTS

\$25,000

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Financials

BALANCE SHEET (unaudited)

As of 12/31/2010

ASSETS	2010	2009
Current Assets	1,585,554	1,444,740
Property & Equipment, NET	680,150	600,776
Long-term investments	3,515,644	3,270,561
Pledges Receivable	898,147	1,111,467
TOTAL ASSETS	6,679,495	6,427,544
LIABILITIES & NET ASSETS		
Current Liabilities	1,242,822	1,030,591
Deferred Membership Fees	179,655	107,620
Capital Lease Obligation	31,688	36,031
TOTAL LIABILITIES	1,454,165	1,174,242
NET ASSETS	5,225,330	5,253,302
TOTAL LIABILITIES AND NET ASSETS	6,679,495	6,427,544

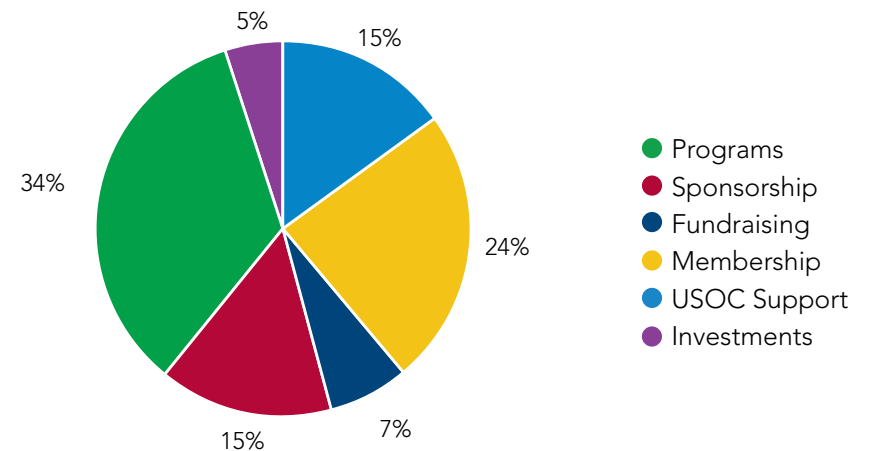
FINANCIAL SUMMARY

For the years ending December 31, 2010 and 2009

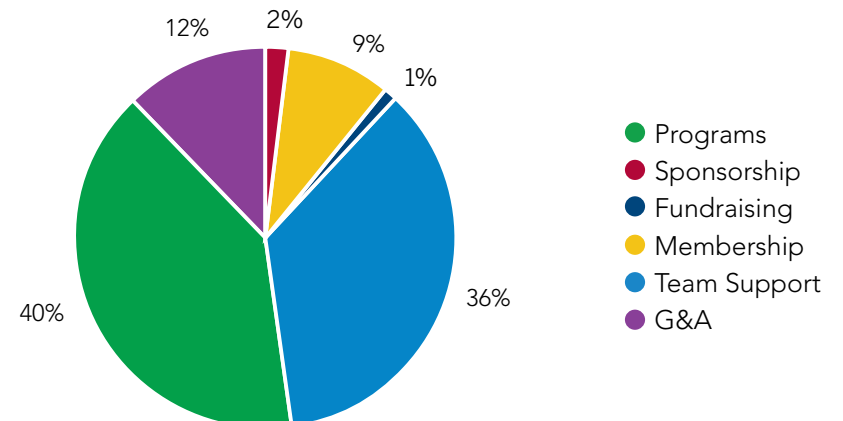
REVENUES	2010	2009
Operating	5,036,814	4,939,693
Olympic	2,514,917	2,579,499
TOTAL REVENUES	7,551,731	7,519,192
EXPENSES		
Operating	4,956,882	4,793,280
Olympic	3,021,416	2,393,518
TOTAL EXPENSES	7,978,298	7,186,798
INVESTMENT GAINS (LOSSES) *	398,594	709,088
CHANGES IN NET ASSETS	(27,973)	1,041,482

* Investments are managed by the U.S. Olympic Foundation

REVENUE - \$7,950,325



EXPENSES - \$7,978,298





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