

# US SAILING ANNUAL REPORT

to members 2009





## letter to our members

Dear Member,

Our sport has enjoyed a long history of excellent competition and sportsmanship on the water. Sailing is special because it lasts a lifetime, connects the generations, and is available to everyone. Our members, volunteers, Board of Directors, and staff have been working hard to improve sailing at every level. We are happy to report that there are many bright spots in sailing today. Junior sailing is vibrant, over 400 high schools now have varsity sailing programs, 214 colleges field active sailing teams, our US SAILING membership is growing, community sailing centers are being formed all across America, and our sailors have excelled internationally.

Over the past year American sailors have won world championships in many classes including: Sunfish, 505, Moth, Farr 40, Team Race, Star, Lightning, 2.4 meter, Melges 24, the DN and the America's Cup. And second place in the Finn and J-24.

US SAILING ended fiscal year 2009 with strong financial results: an operating surplus for the fifth consecutive year, record giving to our annual appeal, and we have no debt. The generosity of our donors has made a tremendous difference, which we greatly appreciate.

At US SAILING our goal is to provide leadership, integrity, and advancement for the sport of sailing. We have many initiatives underway to improve our sport. We are hosting a National Yacht Club Summit April 2-3, 2011. We are inviting every yacht club in America to send representatives. We continue to improve our Racing Rules of Sailing and we have initiated a review of our handicap systems. We are happy to report that our US SAILING Championships are attracting highly competitive sailors and participation is growing.

The most important thing any of us can do is to simply spend time on the water, volunteer for any aspect of the sport and to help others enjoy their time under sail. We thank you for your continued support and we look forward to seeing you on the water.

Sincerely,

A handwritten signature in black ink that reads "Gary Jobson". The signature is written in a cursive, flowing style.

Gary Jobson  
President

A handwritten signature in black ink that reads "Charlie Leighton". The signature is written in a cursive, flowing style.

Charlie Leighton  
Executive Director

# leadership



## integrity

### RACE ADMINISTRATION

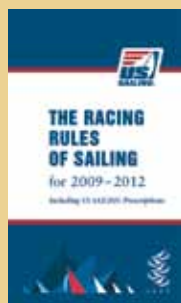
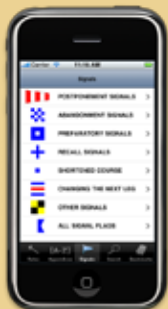
Maintain a level playing field by:  
 Administering the Racing Rules of Sailing  
 Guaranteeing every sailor due process through a fair appeals process

### TRAINING AND CERTIFYING

Fairness and quality of racing is ensured by:  
 911 Race Officials  
 325 Judges  
 51 Umpires

### OFFSHORE RACING CERTIFICATES

IRC - 686  
 ORR - 804



## advancement

### TRAINING PROGRAMS & CERTIFICATIONS

Certified 5,000+ instructors who teach about 200,000 students how to sail  
 Maintained online "Where to Sail" database listing over 8,300 sailing organizations  
 Hosted Annual National Sailing Programs Symposium attended by over 150 sailing organizations

### CHAMPIONSHIPS

Hosted 18 Championships with approximately 1,500 competitors  
 Sactioned 25 USA Junior Olympic Festivals with over 4,000 junior sailors

### OLYMPIC AND PARALYMPIC PROGRAM

Identify, train and support Olympic and Paralympic hopefuls to represent the United States in international competition  
 Hosted US SAILING's Rolex Miami OCR event with nearly 650 athletes from 45 countries

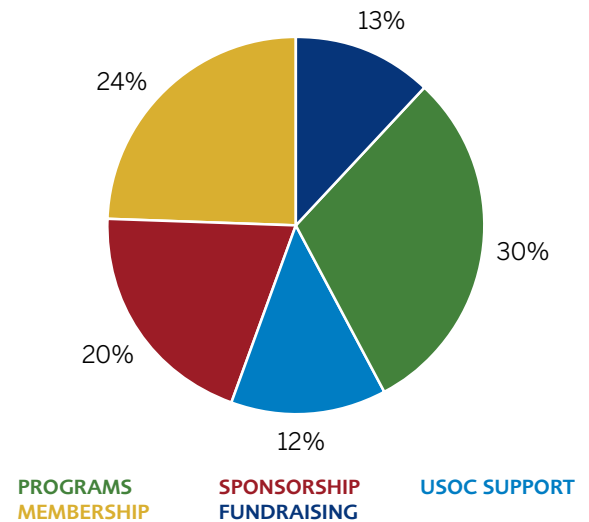
### US SAILING PUBLICATIONS

Assisting US SAILING members achieve their sailing aspirations

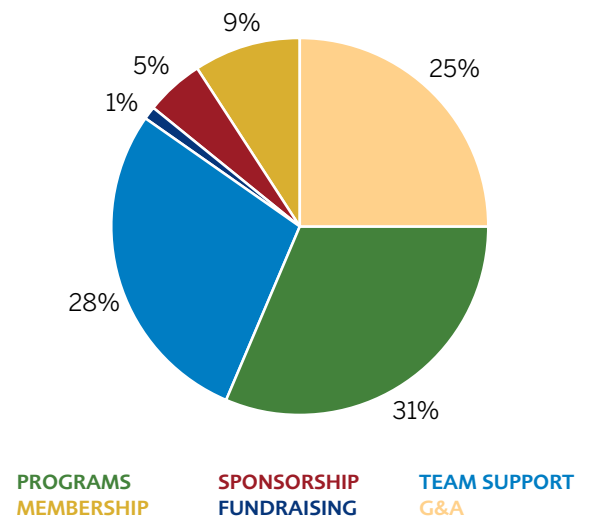
### MEMBERSHIP

40,000 Members from all 50 states  
 Support 1,500 member sailing organizations  
 700 dedicated volunteers make it possible

### REVENUE - \$7,478,553



### EXPENSES - \$7,146,532





US SAILING's social media channels, Facebook and Twitter, launched in 2009 with overwhelming popularity.

## communication & outreach

### COMMUNICATIONS

We have made significant advancements in the content, presentation and delivery of our member communications.

- e-USSAILING Weekly Newsletter has over 32,000 subscribers.
- e-USSAILING's Quarterdeck Newsletter for organizational members has over 2,500 subscribing clubs (representing 250,000 sailors) and growing.

US SAILING's social media channels, Facebook and Twitter, launched in 2009 with overwhelming popularity. These social media outlets have provided US SAILING with a new forum to engage and interact with our members and the general sailing community on breaking news and resources. US SAILING continues to ramp up its video coverage to highlight our teams, championships, college sailing and other special events.

### OUTREACH

Through the generosity of the John B. and Nelly Llanos Kilroy Foundation, US SAILING partnered with the Community Boating Center in Providence, RI to develop a pilot program for underprivileged youth.

The unique curriculum used sailing topics to teach life lessons such as teamwork, math, the environment, and literature. This program will continue to develop in 2010 with a goal of national expansion.



The US SAILING Offshore department is responsible for the day-to-day administration of various handicapping systems, the sail numbering system, the publication of offshore rules, regulations, time-allowance tables, safety reports, and the distribution of bulletins relating to rule changes and event schedules.



## offshore

### YACHT RATING SERVICES

Responding to requests from racers and yacht clubs, the offshore department administers several different rating rules. These include ORR, IRC and the Portsmouth Yardstick. US SAILING provides a national forum and publishes handicapping reports and newsletters for the US PHRF fleet.

### IRC AND ORR CERTIFICATES

IRC – 686  
ORR – 804

Prominent events that used these rating rules in 2009:

#### IRC

Ft. Lauderdale - Key West Race  
Key West Race Week  
Miami Grand Prix  
Block Island Race  
NYC Annual Regatta  
Annapolis - Newport Race  
Block Island Race Week  
Marblehead - Halifax Race  
Port Huron - Mac Race  
US-IRC Great Lakes Championship  
Vineyard Race  
Big Boat Series/US-IRC National Championship  
US-IRC East Coast Championship

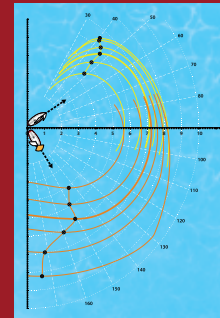
#### ORR

Marion to Bermuda  
Newport Beach to Cabo San Lucas  
Chicago Yacht Club Race to Mackinac  
Transpac  
Cal Cup  
Long Point Race Week  
The Hoag Cup Regatta  
The Hawaii Fleet  
The Acapulco Fleet

### POLAR PROGRAMS

The offshore department has developed polar programs, including the performance package and race optimization package, from the ORR rating rule technology. These polar programs are tailored to an individual boat's sails and configuration. From these diagrams, target boat speeds and respective wind angles can be identified that will get the boat around the race course as quickly as possible.

More information on performance packages can be found at <http://offshore.ussailing.org>



### SAFETY AND TRAINING



Through the safety at sea committee, US SAILING supports the ISAF Special Regulations governing offshore racing and sanctions seminars that train and certify racers for offshore events. In 2009, nine seminars were conducted with over 1,000 attendees preparing for races to Bermuda, Hawaii, Mexico, and on the Great Lakes. One hundred twenty three of these attendees received full ISAF compliant training.



## did you know?

Polar programs provide custom performance predictions for yachts by calculating the speed potential of the boat by measuring all influential factors in racing including weather, wind speed, elements of the boat, equipment, and crew.

You can organize a Safety at Sea Seminar in your area! For more information, visit <http://offshore.ussailing.org/SAS>

The VPP Handy Guide, a new, more user-friendly, easy-to-read, laminated version of US SAILING's Velocity Performance Package is now available at a discount for US SAILING members.

US SAILING supports the North American Portsmouth Yardstick Handicap for centerboard boats, multihulls, keelboats, and offshore classes. The Yardstick is used to rate boats of different classes sailing the same course. It is used by clubs and fleets across the country.



“After all my years of racing, it never entered my mind not to give back to the sport.”

– Jack Lynch, US SAILING Senior Judge

## race administration

Providing a level playing field for our sport has always been a top priority for US SAILING. US SAILING is committed to making the sport more accessible by streamlining the Racing Rules of Sailing.

### THE RACING RULES OF SAILING

In 2008, US SAILING published the 2009-2012 Racing Rules of Sailing. This edition includes updates that make sailing more fun, safer, and more competitive. Volunteers spent countless hours working on this new edition. To make the rules easier to understand, US SAILING published the Handy Guide to the Racing Rules of Sailing. This pocket-sized booklet graphically explains the most common rules. The “Handy Guide” has been a tremendous success.

### THE RACING RULES OF SAILING APPLICATION

US SAILING launched an iPhone application for The Racing Rules of Sailing for 2009-2012 Including the US SAILING Prescriptions. With this application you will be prepared to answer any rules or signal questions that arise.



Features:

- The only rules app approved by US SAILING
- Every rule and definition available at the touch of a finger
- Simple navigation
- Images and descriptions of all the signal flags
- Convenient word and phrase search function
- Bookmarking feature for your most referenced to rules and definitions

### RACE OFFICIALS

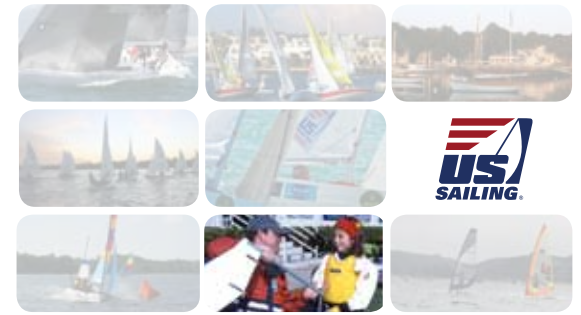
Each year, US SAILING volunteers train Race Officers, Judges, and Umpires to ensure a level playing field. These Race Officials ensure there will be a square starting line and fair racing. Here is the breakdown of Race Officers certified by US SAILING:

	2009	2008
Senior Judges	175	151
Judges	150	132
National Race Officers	35	32
Regional Race Officers	118	99
Certified Race Officers	758	611
Umpires	51	42

Total US SAILING Race Official Certifications: 1287  
(20% increase over 2008)



“The certification programs’ value lies not just in your Logbook, but in the skills and experiences you attain each step of the way - and being assured that your newfound knowledge holds up against a national standard.” – Janine Connelly, Training Director



## training

### CERTIFICATIONS

US SAILING trained and certified 1,600 small boat, keelboat, powerboat, and windsurfing instructors in 2009; bringing the total of US SAILING certified instructors to over 5,000. These instructors taught an estimated 200,000 people how to sail. Recertifications of existing sailing instructors increased by 23% over 2008.

### BASIC KEELBOAT

Basic Keelboat was completely revised in April. The content has been updated, copyedited and illustrations have been adjusted for clarity and accuracy. The entire book has been produced in 4-color, with updated layout and fonts, a dramatic improvement over the original text. The other books in the series will follow course.

### NATIONAL SAILING PROGRAMS SYMPOSIUM

In February 2010, over 200 sailing program directors, instructors, school owners, industry experts and others gathered in Houston, TX for the 26th anniversary of the National Sailing Programs Symposium. Keynote speakers included Nick Hayes, Margaret Podlich, Dean Brenner and Flora Sanchez of The Search Institute’s 41 Developmental Assets for Youth. The three-day event was supplemented by the Advanced Coaching Symposium, a full-day Fundraising workshop and an offsite sailing day at Lakewood Yacht Club.

### COAST GUARD GRANTS

We closed out our 2008 grant from the Office of Boating Safety and were awarded a new one in the amount of \$35,000. The grant funds will help US SAILING partner with other boating organizations to grow on-the-water training and promote boating safety nationwide.

### INTERNATIONAL LICENSING

US SAILING publications were licensed by Japan and Greece for translation and distribution.

### BEGINNING WINDSURFING INSTRUCTORS

In an effort to expand the base of windsurfing instruction in the US, we launched a new 2-day windsurfing instructor training course. The new course will help currently certified Small Boat Sailing instructors to transfer their skills and knowledge to windsurfing.





“I liked the interaction with the other competitors.  
We all learned so much from the coaches.”

– Molly McKinney, 2009 U.S. Junior Women’s Singlehanded Champion

## 2009 championships

### U.S. YOUTH MULTIHULL CHAMPIONS

Hosted by Alamitos Bay Yacht Club, CA  
Korbin Kirk and Daniel Segerblom, Long Beach Yacht Club/  
Newport Harbor YC

### U.S. YOUTH CHAMPIONS

Hosted by Indian Harbor Yacht Club, CT  
Zeke Horowitz – (Laser) – Team FOR  
Christopher Stocke – (Radial) – Sarasota Youth Sailing Program  
Antoine Screve and James Moody – (29er) –  
San Francisco Yacht Club

Stephanie Hudson and Rebecca King – (Club 420) –  
Lake Beulah YC/Chicago YC/California YC

### U.S. JUNIOR WOMEN’S CHAMPIONS

Doublehanded – Hosted by Hampton Yacht Club, VA  
Chanel Miller, Yuri Namikawa – Lauderdale Yacht Club/  
California YC

Singlehanded – Hosted by Westhampton Yacht  
Squadron, NY

Molly McKinney – Sarasota Youth Sailing Program

### US SAILING’S CHUBB U.S. JUNIOR CHAMPIONS

Pleon, Eastern, Corinthian, and Boston Yacht Clubs, MA  
Mission Bay Yacht Club, CA – Kevin Laube

Balboa Yacht Club, CA – Kieran Chung, Ryan Davidson

Mission Bay Yacht Club, CA – Scott Hoffman,  
Evan Hoffman, Colleen Hackett

### U.S. SINGLEHANDED CHAMPION

Hosted by Detroit Yacht Club, MI  
Kyle Rogachenko – Intercollegiate Sailing  
Association

### U.S. DISABLED CHAMPIONS

Hosted by Riverside Yacht Club, CT  
Ideal 18: Jennifer French, Roger Cleworth,  
Kevin Wixom – St. Petersburg, FL  
2.4mR: Charles Rosenfield – Woodstock, CT

### U.S. MEN’S AND U.S. WOMEN’S CHAMPIONS

Hosted by Bay - Waveland Yacht Club, MS  
Buccaneer Yacht Club: Amy Kleinschrodt, Sara Hall,  
Ashley Hall

Bay - Waveland Yacht Club: Andrew Eagan, Marcus Eagan,  
Katherine Santa Cruz

### U.S. TEAM RACING CHAMPIONS

Hosted by Beverly Yacht Club, MA  
Team Extreme – Stuart McNay, Michael Hession,  
Zachary Brown, Emmet Smith, Thomas Barrows,  
Marla Menninger

### U.S. OFFSHORE CHAMPIONS

Hosted by U.S. Naval Academy Sailing Squadron, MD  
Bruce Kuryla, Blake Marriner, Mike Lebov, Thomas Jankun,  
Kevin Tisdall, Andy Schwartzkopff, Laurence Welch,  
William Tyler

### US SAILING’S ROLEX INTERNATIONAL WOMEN’S KEELBOAT CHAMPIONS

Hosted by Rochester Yacht Club, NY  
Anna Tunnicliffe, Molly O’Byryan Vandemoer,  
Liz Bower, Debbie Capozzi

### CHAMPION OF CHAMPIONS

Hosted by Carlyle Sailing Association, MO  
Skip Dieball, Jody Starck, Tom Starck –  
Highlander and Interlake Champions

### U.S. MULTIHULL CHAMPIONSHIP

Hosted by Clearwater Yacht Club  
John Casey, John Williams

### U.S. WOMEN’S MATCH RACING CHAMPIONSHIP

Hosted by St. Thomas Yacht Club, VI  
Genevieve Tulloch, Alana O’Reilly, Chafee Emory,  
Liz Hall

### U.S. MATCH RACING CHAMPIONSHIP

Hosted by St. Petersburg Yacht Club, FL  
Chicago Match Race Center – William Hardesty,  
David Hughes, David Gerber





“The only difference between a Paralympic medal and an Olympic medal is the ramp to the podium.”

– John Ruf, 2008 Paralympic Bronze Medalist, 2012 Paralympic Hopeful, 2.4 mR class



## olympic & paralympic program

### US SAILING TEAM ALPHAGRAPHICS

The US SAILING Team AlphaGraphics (USSTAG) is selected and trained by US SAILING. The top boats in each of the 10 Olympic and three Paralympic classes are selected annually to be members of USSTAG. These athletes train together with the common goals of winning medals at the 2012 Olympic and Paralympic Games. US SAILING supports these elite athletes with funding, coaching and training. The Olympic and Paralympic programs are funded by generous sponsors, Medalist Donors and the USOC. These funds are independent of any US SAILING membership revenue.

### US SAILING DEVELOPMENT TEAM

Selected annually, the US SAILING Development Team (USSDT) is the Olympic Sailing Program's new, youth pipeline team. The USSDT was created to help young athletes, who have been identified as future Olympic prospects, acquire the skills necessary to launch successful campaigns and compete at the Olympic level. In addition to receiving elite-level coaching, guidance and mentoring, the members will benefit from joint training with USSTAG members and other top young sailors from across the United States. US SAILING will also support these athletes with shipping and logistical assistance and advice, as well as access to the USSTAG's Performance Enhancement Team of physical therapists, trainers and nutritionists.



## did you know?

The 2012 Olympic and Paralympic Sailing Competitions will be held on the southern coast of England in the towns of Weymouth and Portland, approximately 120 miles southwest of London.

The 10 Olympic classes chosen to compete at the 2012 Olympic Games are: Laser Radial (women), Laser (men), Finn (men), Men's RS:X, Women's RS:X, 49er (men), Men's 470, Women's 470, Star (men) and Elliott 6m (women).

The three Paralympic classes chosen to compete at the 2012 Paralympic Games are: 2.4mR (open), SKUD18 (mixed) and Sonar (open).

Currently there are 38 Olympic and 18 Paralympic hopefuls on the USSTAG.

The youngest member of the USSTAG is 18, and the oldest member is 60.

The average age of USSTAG's Olympic class athletes is 30.

The average age of the Paralympic class athletes is 40.



“When giving can make a positive difference it is worthwhile.”

– John Dane III, US SAILING Board of Directors and 2008 Olympian



## donors/olympic and paralympic program



### GOLD MEDALISTS \$75,000

James D. Bishop  
Malin Burnham  
John Dane III  
John J. “Hap” Fauth  
Austin & Gwen Fragomen  
Peter Kellogg  
Hunt Lawrence  
James B. Richardson  
Sailing Fdtn. of New York  
St. Francis Yacht Club Fdtn.  
Stamps Family Charitable Fdtn.

### SILVER MEDALISTS \$50,000

Sam Byrne  
George David  
Mr. & Mrs. Bevin D. Koeppel

### BRONZE MEDALISTS \$25,000

Dean & Emily Brenner  
Dayton T. Carr  
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Joe & Krystal Dockery

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## donors/annual giving



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Tom W. Neill

### \$10,000-\$49,999

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## BALANCE SHEET

As of 12/31/2009

ASSETS	2009	2008
Current Assets	1,453,239	1,753,368
Property & Equipment, NET	604,412	452,547
Long-term investments	3,270,561	2,575,689
Pledges Receivable	1,095,101	873,182
<b>TOTAL ASSETS</b>	<b>6,423,313</b>	<b>5,654,786</b>
LIABILITIES & NET ASSETS		
Current Liabilities	1,010,684	1,248,716
Deferred Membership Fees	109,669	142,257
Capital Lease Obligation	36,031	60,329
<b>TOTAL LIABILITIES</b>	<b>1,156,384</b>	<b>1,451,302</b>
<b>NET ASSETS</b>	<b>5,266,929</b>	<b>4,203,484</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>6,423,313</b>	<b>5,654,786</b>

## FINANCIAL SUMMARY

For the years ending December 31, 2009 and 2008

REVENUES	2009	2008
Operating	4,914,115	5,174,802
Olympic	2,564,438	2,945,312
<b>TOTAL REVENUES</b>	<b>7,478,553</b>	<b>8,120,114</b>
EXPENSES		
Operating	4,766,716	5,093,081
Olympic	2,379,816	2,756,981
<b>TOTAL EXPENSES</b>	<b>7,146,532</b>	<b>7,850,062</b>
<b>INVESTMENT GAINS (LOSSES) *</b>	<b>709,088</b>	<b>(1,071,345)</b>
<b>CHANGES IN NET ASSETS</b>	<b>1,041,109</b>	<b>(801,293)</b>

\* Investments are managed by the U.S. Olympic foundation

(unaudited)



“Giving one’s time to an organization that creates value is rewarding.”

– Leslie Keller, US SAILING Board of Directors (Treasurer)



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