



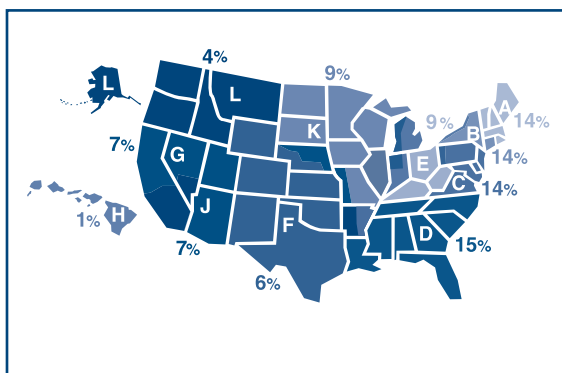
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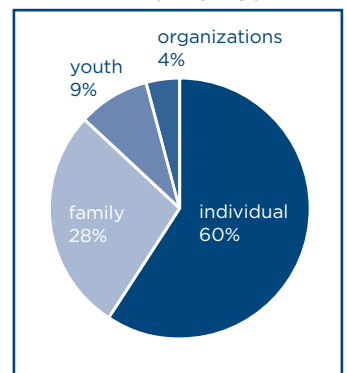
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 15 Maritime Drive
 Portsmouth, RI 02871-0907
 Phone: 1-800-USSAIL1
 Fax: 401-683-0840
 ussailing.org

US SAILING 2007 Membership Statistics
 37,000 Total Members

Membership by Area



Membership by Type





2007 REPORT TO MEMBERS

meet your olympic and paralympic teams.



letter to our members

Dear Member,

Thanks to our passionate members, volunteers, and Board of Directors, we are sailing as a team toward our upwind mark: to provide leadership for the sport of sailing in the United States. We are heading on a course to offer greater support for our members and our sport. We take this very seriously, knowing whatever value we create is magnified several times over by US SAILING's numerous dedicated volunteers.

US SAILING ended Fiscal Year 2007 with strong financial results: an operating surplus, record giving to our Annual Appeal, and no debt. After three years of steadily improving financial results, we can now focus with a greater emphasis on the future of our sport.

US SAILING's number of certifications issued for instructors, race officials, and offshore boat ratings continues to grow. Participation in US SAILING's 18 Championships and over 20 Junior Olympic programs is at record levels. This winter, you will receive US SAILING's 2009-2012 Rule Book which ensures a level playing field throughout our sport in the U.S. Due to the success of our 2007 Annual Appeal, over sixty \$250-\$500 "Sailorships" will be awarded to youth sailors in 2008 to provide financial assistance to attend US SAILING Championships. Five additional \$1,000 "Sailorships" will be awarded to youth sailors to compete at the 2008 Volvo Youth Sailing ISAF World Championships in Arhus, Denmark.

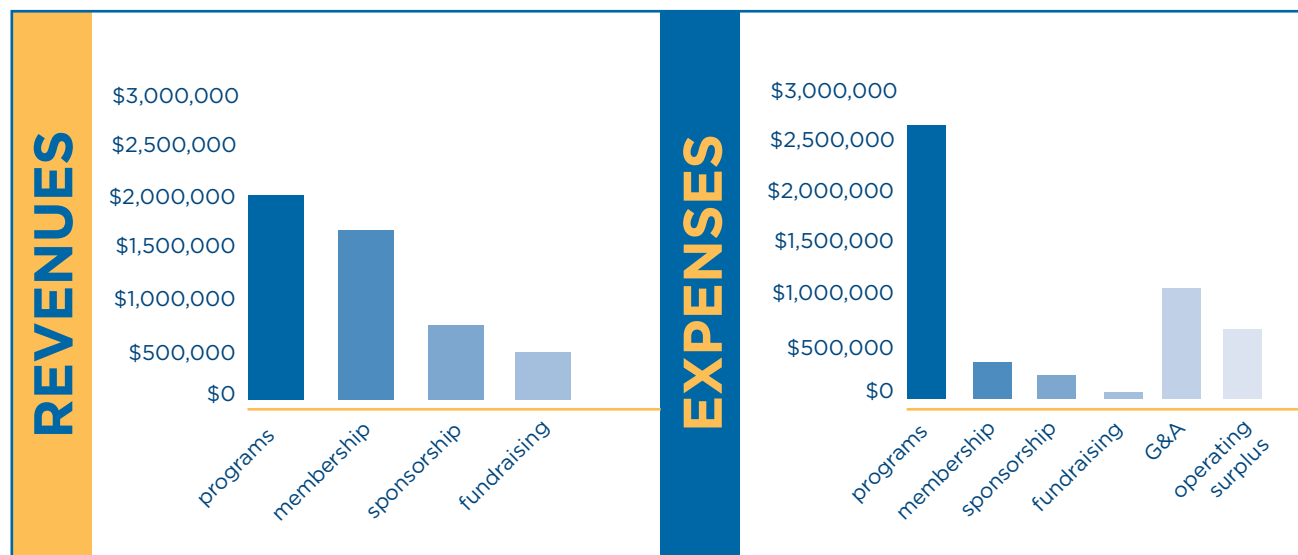
The Olympic Program, which is financed independently of any US SAILING membership revenues, is in a strong cash position for the 2008 Olympics. Thanks to the support from our sponsors and Medalist donors, the Team is well prepared to represent us at the Olympic and Paralympic Games in Qingdao. We are very proud of our Team; they represent a true cross-section of US SAILING Members. Comprised of men and women ranging in age from 20 to 58, from 10 different states, both able-bodied and disabled, most have participated in and benefited from US SAILING Championships.

We thank you for your continued support and we know that you join us in wishing our Team height, speed, favorable wind shifts, and good luck in Qingdao!

Jim Capron *Charlie Leighton*

Jim Capron
President

Charlie Leighton
Executive Director





certifications

1,559 Certified Sailing Instructors were trained to bring the total to 6,300. In 2007, these instructors taught approximately 308,000 students.



Race Officials

In 2007, there were a total of:

660 US SAILING Certified Race Officers,

285 US SAILING Certified Judges,

43 US SAILING Certified Umpires.

US SAILING Safety at Sea volunteers taught over **1,000 sailors** at SAS Seminars.

US SAILING - accredited Keelboat Program sailing schools taught over **6,000 students** in basic sailing, cruising and navigation skills.

500 students received the US SAILING Safe Powerboat Handling Certification.



This spring, US SAILING presented a vest to every currently certified judge, umpire and regional/national race officer as a thank you for all they have done (and all that they will do in the future). The vests are embroidered with a US SAILING logo and the word 'Judge,' 'Umpire' or 'Race Official' on the front with the title repeated in large block letters on the back. Plans are underway to make the vests available for purchase at cost for certified club race officers and others who attained their certifications after the vests were presented.





offshore



Morning Light crew receives Safety at Sea training in Hawaii from US SAILING.

Yacht Rating Services

Responding to requests from racers and yacht clubs, the Offshore office administers several different rating rules. These include ORC, ORR, IMS and the Portsmouth Yardstick. In addition, US SAILING provides a national forum and publishes handicapping reports and newsletters for the US PHRF fleet.

Prominent events that will use these rating rules in 2008 include:

IRC - The Onion Patch, Newport to Bermuda, Northern Ocean Racing Trophy, Bayview TC Mackinac Race, Key West Race Week, Miami Acura Race Week, Big Boat Series, Western Long Island Sound regattas.

ORR - Newport to Bermuda, 100th Anniversary Chicago TC Race to Mackinac (475 boats expected), Transpac, San Diego to Puerto Vallarta, Corona del Mar to Cabo, Pacific Cup, MexORC, Cal Cup, the Hawaii fleet, the Acapulco fleet.

Safety and Training

Through the Safety at Sea committee, US SAILING supports the *ISAF Special Regulations Governing Offshore Racing* and sanctions seminars that train and certify racers for offshore events. In the last ten years these sanctioned seminars have trained over 13,000 sailors.

Sail Numbers

Per Appendix G of The Racing Rules of Sailing, US SAILING issues sail numbers to offshore boats that are not an ISAF international class or a recognized class.

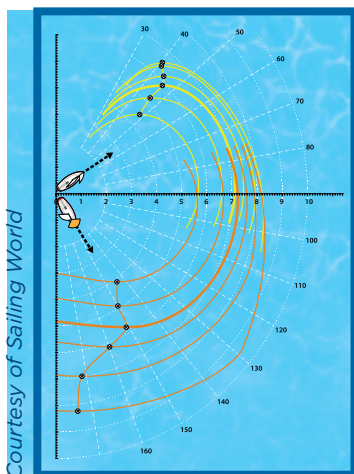
Polar Diagrams

The Offshore office has developed, from the ORR rating rule technology, polar diagrams tailored to an individual boat's sails and configuration. From these diagrams, target boat speeds and respective wind angles can be identified that will get the boat around the race course as quickly as possible.

2007 Certificates

IRC - 574

ORR - 650



Beijing

Qingdao

championships

Aspiring Olympic and veteran sailors alike are provided the opportunity to gain skills and experience at a competitive level to further their sailing careers through participation in US SAILING Championships. In 2007, US SAILING organized 18 National Championships hosted by sailing organizations across the country. A total of 2,523 US SAILING members competed in qualifying events and/or the Championships themselves.

2007 ADULT CHAMPIONS

U.S. Men's Sailing Championship
hosted by Southwestern YC, CA
Brian Camet, Alex Camet, and Daniel Camet

U.S. Women's Sailing Championship
hosted by Southwestern YC, CA
Betsy Altman, Nancy Heffernan, Vickie Matthews, and Marie Hansson

U.S. Match Racing Championship
hosted by New York Yacht Club, RI
Brian Angel, Payson Infelise, and Mike Delanty

U.S. Singlehanded Championship
hosted by Corinthian YC, NJ
Kyle Rogachenko

U.S. Multihull Championship
hosted by Melbourne YC, FL
John Casey and John Williams

U.S. Disabled Sailing Championship
hosted by Chicago YC, IL

Triplehanded: *Albert Foster, David Burdette, and Jim Thweatt*

Doublehanded: *Karen Mitchell and JP Creignou*

Singlehanded: *Mark LeBlanc*

U.S. Team Racing Championship
hosted by Seawanhaka Corinthian YC, NY
Pete Levesque, Colin Merrick, Clay Bischoff, Amanda Callahan, Lisa Keith, and Elizabeth Hall

U.S. Championship of Champions
hosted by Mission Bay YC, CA
Ernesto Rodriguez and Megan Place

U.S. Offshore Championship
hosted by U.S. Naval Academy, MD
Chuck Nichols, Kyle Clark, Earl Terry, James Sakasegawa, John Reiter, Matthew Brown, Kelly McKeown, and Bruce Buddenhagen

U.S. Women's Match Racing Championship
hosted by Bayview YC, MI
Liz Baylis, Cory Sertl, and Susy Leech

Rolex International Women's Keelboat Championship
hosted by Houston YC, TX
Sally Barkow, Debbie Capozzi, Amanda Callahan, and Annie Lush

2007 JUNIOR CHAMPIONS

Chubb U.S. Junior Triplehanded Championship
hosted by Lavalette YC, NJ
Scott Hoffmann, Evan Hoffmann, and Eric Alamillo

Chubb U.S. Junior Doublehanded Championship
hosted by Bay Head YC and Mantoloking YC, NJ
Tyler Sinks and Morgane Renoir

Chubb U.S. Junior Singlehanded Championship
hosted by Bay Head YC and Mantoloking YC, NJ
Clifford Porter

U.S. Junior Women's Singlehanded Championship
hosted by Pleon YC, MA
Carolyn Prioleau

U.S. Junior Women's Doublehanded Championship
hosted by Pontchartrain YC, LA
Emily Maxwell and Kelly Stannard

U.S. Youth Multihull Championship
hosted by Alamitos Bay YC, CA
Evan Miller and Alexander Stewart

U.S. Youth Sailing Championship
hosted by Southern YC, LA

C420: *Tyler Sinks and Morgane Renoir*

29er: *Emily Dellenbaugh and Briana Provancha*

Laser: *Colin Smith*

Radial: *Ian Heausler*

AWARDS

Every year, US SAILING presents many national awards. Some of the organization's major awards and their 2007 recipients include:

Nathanael G. Herreshoff Trophy:
Bob Hobbs

Rolex Yachtsman and Yachtswoman of the Year awards:
Jeff Linton and Sally Barkow

St. Petersburg Yacht Club Trophy for race management:
St. Petersburg Yacht Club

Captain Joe Prosser Award for quality and safety in training:
Sail Newport

To learn more about US SAILING awards, please visit www.ussailing.org/awards





qingdao



Sailing fast and smart around the race course won't be the only challenge facing the US Sailing Team AlphaGraphics in Qingdao. Difficult sailing conditions as well as cultural and language barriers will also factor into their performance.

Qingdao, China's fourth largest international seaport located at the southern tip of the Shandong Peninsula, was first established in 1891. The birthplace of Taoism and home to the world-renowned Tsingtao Brewery, Qingdao is an urban area populated by more than seven million inhabitants. Located approximately 342 miles southeast of Beijing, Qingdao is bordered by mountains to the west and 450 miles of Yellow Sea coastline to the east.

A major shipping company was relocated to facilitate the construction of the Olympic Sailing Venue at Fushan Bay near the city's political, cultural and commercial center. Sailing conditions will feature light and fluky winds, strong tidal currents and rolling seas. These conditions are anticipated to force numerous postponements during the competitions, which will surely test our athletes' patience and perseverance.





US Disabled Sailing Team AlphaGraphics



2.4mR
Open singlehanded dinghy
- Paralympics
John Ruf
WI 40



Skud-18
Open doublehanded skiff
- Paralympics
Nick Scandone
CA 42
1992 - U.S. Multihull
Championship*
Maureen McKinnon-Tucker
MA 43



Sonar
Open triplehanded keelboat
- Paralympics
Rick Doerr
NJ 47
Tim Angle
MA 30
Bill Donohue
NJ 56



* Indicates the first US SAILING Championship that each respective skipper has won

US SAILING membership dues are not used to support the Team which is entirely funded by Medalist donations and corporate sponsorships.



**GOLD MEDALISTS
(\$75,000+)**

- Robert M. & Anne T. Bass
- Malin Burnham
- John Dane
- Roy E. Disney
- John J. "Hap" Fauth
- Joseph G. Fogg III
- John V. Hanson
- Peter Kellogg
- William I. Koch
- Hunt Lawrence
- Robert G. McNeil
- New York Yacht Club
- James B. Richardson
- Riverside Yacht Club
- Sailing Foundation of New York

- St. Francis Yacht Club Foundation
- James M. Schoonmaker
- Robert G. Stone, Jr.

**SILVER MEDALISTS
(\$50,000)**

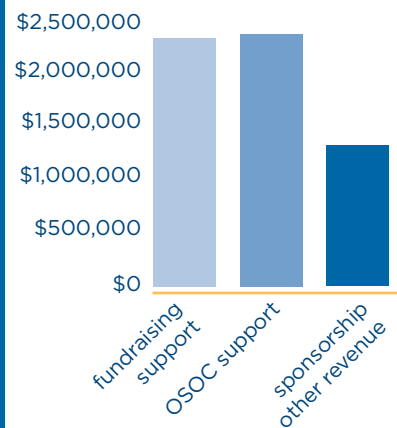
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**BRONZE MEDALISTS
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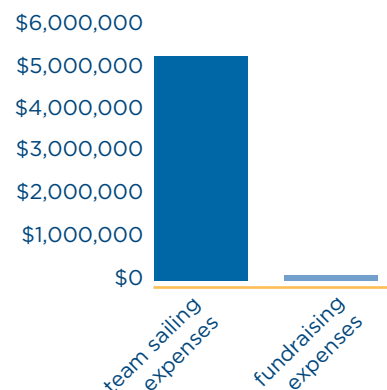
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'05-'08 OLYMPIC PROGRAM



EXPENSES



US Sailing Team AlphaGraphics



Yngling

Women's triplehanded keelboat

Sally Barkow

WI 28

2000 - U.S. Women's Open Championship* (Doublehanded)

Debbie Capozzi

NY 27

Carrie Howe

MI 27



470

Women's two-person dinghy

Amanda Clark

NY 26

1998 - U.S. Junior Women's Singlehanded Championship*

Sarah Mergenthaler

NY 29



Star

Men's keelboat

John Dane, III

LA 58

1967 - U.S. Junior Triplehanded Championship/Sears Cup*

Austin Sperry

MS 30



Laser Radial

Women's one-person dinghy

Anna Tunnicliffe

FL 25

2005 - U.S. Women's Match Racing Championship*



49er

Open skiff

Tim Wadlow

MA 33

1996 - U.S. Match Racing Championship*

Christopher Rast

CA 36





Our U.S. Olympic Sailing Team credits US SAILING as a major force in their athletic careers, US SAILING educational programs and competitions have built a solid foundation of support for their aspirations.



Tornado

Open multihull

John Lovell

LA 40

1984 - U.S. Youth Sailing Championship*

Charlie Ogletree

TX 40



Laser

Men's one-person dinghy

Andrew Campbell

CA 24

2000 - U.S. Youth Sailing Championship (Laser)*



RS:X

Men's windsurfer

Ben Barger

FL 27



Women's windsurfer

Nancy Rios

FL 20



470

Men's two-person dinghy

Stuart McNay

MA 27

2001 - U.S. Youth Sailing Championship (Int'l 470)*

Graham Biehl

CA 21



Finn

Open heavyweight dinghy

Zach Railey

FL 24



* Indicates the first US SAILING Championship that each respective skipper has won

Illustrations courtesy of ISAF.

member benefits

As the National Governing Body for the sport of sailing, US SAILING provides leadership and a level playing field for all sailors through a wide range of educational programs and events, including:

- Stewardship of The Racing Rules of Sailing, including oversight, standardization, revision and adoption of new rules and prescriptions,
- Dissemination of information to members through print (The Racing Rules of Sailing) and electronic media (website, newsletters, and podcasts),
- Certification of race officials, judges, umpires and instructors,
- Ratings certificates including IRC, ORR, IMS and Portsmouth (additionally we provide assistance and research for PHRF ratings),
- Educational opportunities, including Safety At Sea and Racing Rules Seminars,
- Special events and speaker series.



Additional benefits include:

- Two-for-one pricing at Strictly Sail Boat Shows,
- 15% off at AlphaGraphics stores nationwide,
- Sperry Top-Sider 25% off and free shipping (stated on member coupon),
- Discount on Ribcraft's US SAILING 15,
- Savings of up to \$42 on the members-only discounted rate for Sailing World magazine,
- Discounted rates on merchandise and an extensive library of educational materials,
- Subscription to US SAILING's weekly online newsletter, e-USSAILING,
- Eligibility for US SAILING National Championships,
- Certifications for all levels of sailing,
- An online event calendar listing sailing events nationwide,
- An online job bank where you can find and post jobs.

New benefits are added regularly; for an updated list, please visit www.ussailing.org/membership.

sponsors

US SAILING would like to thank its current sponsors for their tremendous support and dedication to our sport, our sailors, and our events and programs.





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Thanks to the support from dedicated US SAILING members, the 2007 Annual Appeal to support youth sailing initiatives raised \$82,000 from 527 donors. This surpassed the \$75,000 goal. Of the \$82,000 raised, \$52,300 (64%) was designated as unrestricted. 367 donors (70%) were first-time US SAILING donors. Furthermore, in response to the 2007 Annual Appeal mailing, US SAILING received an anonymous 3-year, \$150,000 (\$50,000 / year) gift to underwrite additional youth sailing initiatives. These funds will go to publish a new learn-to-sail book as well as establish "Sailorship" funds that will be awarded starting in the spring / summer of 2008.

Overall cash-in response to the 2007 Annual Appeal was \$132,000.



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Arnott Gooding
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Carolyn Tank Greene
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James Henderson
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Peggy Hersam
Gary Hodges
Jamer Holder
Vivian Hollinshed
Donald Hood
Taranjit Hoonjan
George Hopley
Frederick Howden
William Hudson
Ronald Hurney
William Husted
Kim Ingram
Kenneth Jacobs
Katarina Jakimier
Jan Jernigan
Niels Johnsen
Royce Johnson
The Johnstone Family
Bradley Jones
Douglas Joyce

Paul Kaladas
James Keane
George Keeber
Allen Keiser
Leslie Keller
Jared & Katie Kelly
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Adra Kober
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Istvan Kopar
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Anthony Leigh, Jr.
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Peter Lent
Joseph Lipe
Chelcie & Kathy Liu
Chis Long
Patrick Loomis
Jeffrey Mackay
Andrew Mackessy
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Madeira
Megan Magill
Mike Maloney
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L. J. Mariorenzi &
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Pennington
George Pennington
Percy Perkins
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Thomas Redmond
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Karen Reisch
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Marie Snow
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financials

BALANCE SHEET

As of 12/31/2007

ASSETS	2007	2006
Current Assets	2,264,697	1,884,040
Property & Equipment, NET	390,626	250,941
Long-term investments	3,656,675	3,331,174
Pledges Receivable	404,731	513,030
TOTAL ASSETS	6,716,729	5,979,185
LIABILITIES & NET ASSETS		
Current Liabilities	1,392,681	1,248,801
Deferred Membership Fees	167,910	143,797
Capital Lease Obligation	66,672	85,119
TOTAL LIABILITIES	1,627,263	1,477,717
NET ASSETS	5,089,466	4,501,468
TOTAL LIABILITIES AND NET ASSETS	6,716,729	5,979,185

FINANCIAL SUMMARY

For the years ending
December 31, 2007 and 2006

REVENUES	2007	2006
Operating	4,880,269.50	4,503,102.00
Olympic	2,349,353.11	2,221,321.00
TOTAL REVENUES	7,229,622.61	6,724,423.00
EXPENSES		
Operating	4,225,292.92	3,891,288.00
Olympic	2,616,185.52	1,709,372.00
TOTAL EXPENSES	6,841,478.44	5,600,660.00
CHANGES IN NET ASSETS	388,144.17	1,123,763.00



US Disabled Sailing Team
AlphaGraphics Coach
Betsy Alison and Team Dog,
Morrow.

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providing leadership for the sport of sailing in the United States

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Good Luck in Qingdao from the US SAILING Staff!

