

US SAILING Board of Directors Meeting
December 20, 2011
Tele-Conference

Present: Dean Brenner, Bruce Burton, Walter Chamberlain, John Craig, Susan Epstein, Secretary Fred Hagedorn, George Hinman, Stan Honey, Vice President Tom Hubbell, President Gary Jobson, Treasurer Leslie Keller, Maureen McKinnon-Tucker, Dawn Riley, and non-voting Ex Officio members, Executive Director Jack Gierhart and House of Delegates Chair, Jim Walsh.

Regrets: Ed Adams

Guests on the call included CFO - Bobbi Warren, Past-Championships Committee Chair Steve Wrigley, Brian Hawboldt, Mark Foster and Joe Melino.

- 1) The meeting was called to order by President Jobson at 7:30 pm EDT.
- 2) Secretary Hagedorn called the Roll and announced that a quorum was present.
- 3) Announcements
 - a) Conflict of Interest Forms are due to CFO Bobbi Warren.
 - b) Annual Fund Status – Board of Directors is currently at 75% participation, our goal is 100%, and please have your gift into the office by December 31, 2011.
- 4) Consent Calendar
The approval of the Consent Calendar was **MOVED**, Seconded and APPROVED. The following were therefore approved:
 - a) Minutes from November 21, 2011
- 5) President's Report – President Jobson was at the US Sailing Office this morning, as were Fred Hagedorn and Susan Epstein. We had a good visit, and a nice group lunch. Jobson has attended 124 speaking engagements for US Sailing in 2011, a new record for him. A very positive meeting on Handicapping Rules was recently held in New York and will be discussed later in this meeting. The Olympic Search Committee will be meeting on December 22 to begin defining the new role in detail in order to be able to begin a search.
- 6) Executive Directors Report – Executive Director Gierhart shared that we are on track for all of our 2011 Goals. Cash Flow had been a weakness, but as of today it is back on track. We achieved our Membership Goals for growth, up over 1,000 members from a year ago. Fundraising, we are on the verge of passing our goal, a new medalist signed on this week and a number of significant conversations are scheduled for January 2012. IT is continuing to strengthen, with fewer complaints and more action items coming off the to-do list than are being added.

In thinking about our Strategy discussion on January 14, Gierhart would like to look at our programs and projects against our goals. NSPS is before, during and after our meeting in Long Beach, please stop into the sessions if you can.

Our staff is working with the America's Cup in some very positive ways. Our relationship is strengthening with Sailing World. The IFDS Worlds are in Florida in January and an internal team is formally developing our needs and recommendations in support of on-line learning and selecting the best platform for our association.

- 7) Treasurer's Report – Treasurer Keller reminded us that cash flow is just now getting back on track. Further, Keller pointed out that audits are increasingly becoming more risk-based, and as our financial staff is receiving high marks from the auditors, we may want to consider having a Financial Review, rather than an Audit – this is a point for future discussion. In preparation for the Budget Review later in the meeting, Keller wanted to further emphasize the need for Board involvement at the front end of the Budgeting Process. Keller also recommends that we begin to move away from a Break-Even Budget and begin to rebuild our “Rainy Day Fund.”

- 8) Olympic Report – Chairman Brenner shared that his report would be ISAF Combined Olympic Class World Championships focused. Some of our sailors have been in Freemantle, Australia, since Halloween. At the Combined Worlds, we qualified our country in 9 out of the 10 events at the 2012 Olympics in London. 13 out of 16 athletes have been selected for the Olympics, with the final 3 having their final selection event in May, 2012. We won 3 medals, had two additional top 10 finishes and 3 more sailors in the top 20 in their fleets. We are on track for a successful Olympic year.

The Paralympic Selection Trials take place in two events in January 2012 in Florida. 6 athletes in 3 disciplines will be determined. And the Rolex Miami OCR will be held at the end of the month of January.

- 9) US Sailing 2012 Budget – Treasurer Keller and CFO Bobbi Warren, on behalf of Nancy Glover – Budget Committee Chair, and her committee, presented the budget to the Board and expressed the Budget Committee's recommendation that the Budget be approved. The Budget, as presented, included all departments of the association, including the Olympic Department.

A **MOTION** was MADE, Seconded and APPROVED to approve the US Sailing Budget for 2012 as recommended by the Budget Committee.

10) Old Business –

- a) Report of the Spring Meeting Task Force – This is a place holder for a future meeting.
- b) Update on Handicap Rating Rules discussions in North America – Stan Honey reported that representatives for the USA and Canada met in New York City. Mexico was invited, but the representatives had to cancel at the last moment. All agree that the Offshore Regulations continue to become increasingly unwieldy to use. Safety At Sea is a continuing area of interest to both nations. And both groups shared what each was working on in the area of Rating Rules. We agreed to continue to keep the lines of communication open.

- c) It was **MOVED**, Seconded and APPROVED to appoint Susan Epstein as the Board of Director's Representative to the Nominating Committee as required by the Bylaws.

11)New Business –

- i) An updated Terms of Reference for the Championships Committee (see Appendix 1) was presented by immediate past chair, Steve Wrigley. It was **MOVED**, Seconded and APPROVED.
- b) The listing of the members of US Sailing Committee Members for 2012 (see Appendix 2) was **MOVED**, Seconded and APPROVED
- c) The US Sailing Board of Directors' Meeting Schedule for 2012 (see Appendix 3) was **MOVED**, Seconded and APPROVED.

12)The meeting was adjourned at 8:30 pm EDT.

Respectfully submitted,

Frederick H. Hagedorn
Secretary

APPENDIX 1

Championships Committee

TERMS OF REFERENCE

Revision Date: Jan 17, 2010

PURPOSE

The Championship Committee shall coordinate, adjudicate, administer and oversee all US SAILING Adult and Youth Championships as well as provide the necessary leadership so that US SAILING Championships serve the sailing community, both now and in the future.

COMPOSITION

The Championship Committee shall consist of a Chairman, a Vice Chairman (if and when appointed by the Chairman) and the Chairman of each of the US SAILING Adult and Youth Championship Committees. The Chairman may appoint working parties from time to time which shall be ex official.

The term of the Chairman shall be one (_ 1 _) year. The Chairman shall be appointed by the President at the recommendation of Championship Committee Chair , and may not serve more than four (_ 4 _) consecutive terms unless an exception to this limit is approved by Board of Directors.

The term of each committee member shall be one (_ 1 _) year. A member may not serve more than four (_ 4 _) consecutive terms.

After the close of the AGM, the Chairman shall promptly submit the names of the Championship Committee to Board of Directors for approval.

FUNCTIONS AND ACTIVITIES

The Championship Committee shall:

Develop and implement an annual action plan which shall give rise to the highest quality of championship racing possible.

Seek quality and up to date information on national sailing trends and sailor's interest in order to better support 3.1

Ensure that all Championship Committees act in accordance with US SAILING Bylaws, Regulations and Guidelines with respect to any function or decision leading to each Final Championship regatta.

Ensure that all Championship Committees act in accordance with the direction that the US SAILING Board of Directors and Management Team have implemented.

Work to develop strong communication channels with the Area Directors and Council of Sailing Associations to insure that there is full awareness of all Championship activities and regattas across the United States.

Work to develop where possible and practicable common procedures and policies among all Championships and in all Championship Conditions in order to better serve our sailors.

Support where practicable, although not at the expense of any Championship or its regattas, the development of fleet, match and team racing in the United States.

Develop and publish annually the Championship Committee's Terms of Reference and Championship Committee's Conditions.

REFERENCE

US SAILING Bylaws 403, 501, 503, 521

US SAILING Regulations 2.02A, 2.02E, 2.03, 4.03, 6.01, 6.02, 6.03, 8.03B, 10.01, 10.02

The Committee reports to the Championship Office (US SAILING Regulation 4.03.3 C) and is a member of the Competition Division (US SAILING Regulation 4.03)

Championships Officials Guidelines.

**Stephen K Wrigley,
CHAIRMAN**

January 17, 2011

APPENDIX 2

Approved List of Committee Members for the 2011-2012 Term

Administration Division Chair

Jim Muldoon

Budget

Nancy Glover, Chair
Sarah Alger
Peter Durant
Stephen Jeffries
Leslie Keller
Chris Luppens
Chris Murphy
Vicki Sodaro
Bill Stump

Development

Sarah Alger, Chair
Dan Cooney, Staff Associate Executive Director
Fred Hagedorn
Chase
Dave Rosekrans

Marketing and Communications

Sarah Alger, Chair
Susan Daly
Fred Hagedorn
Amy Gross Kehoe
Amy Larkin, Staff Director
Chris Luppens
Bill Stump

Risk Management

Means Davis, Chair
Bob Counihan
Ed Gumbrecht
Leslie White
Lee Parks, Staff Director
Bob Thomas

Site Selection

Joy Siegel, Chair
Robert Counihan
Henry Foote
Mark Hansen
Michael Hynds
Jim Muldoon
Ed Theisen

Technology

Being Dropped

Web Liaison

Chris Luppens, Chair
Fred Hagedorn
Brian Hawboldt
Serge Jorgensen
Carl Reigart

Competition Division Chair

Jim Walsh

Inshore

Match Racing

Dave Perry, Chair
Elizabeth Finn Baylis
Donald Becker
Clifford Black
Deborah Capozzi
Bruce A Cook
Susan R Epstein
Bill Gladstone
Greg Kiely
Susanne A Leech
Alice Manard Leonard
Lee Parks
Christopher W Petracco
Tod Reynolds
Deborah Schoenherr
David Stotler

Offshore

ORR

Peter Reichelsdorfer, Chair
Gino Bottino
Dick Hampikian
Frank Kern
Shawn O'Neill
Jerry Phipps
Jim Taylor
John Winder
Dan Nowlan, Staff Director
Jim Teeters, Staff Manager

PHRF

Bruce Bingham, Chair
Paul Ansfield, Vice Chair
Gino Bottino
Stan Honey
June Kendrick
Robert Porter
W. Trey Ritter
Lincoln F Schoenberger
James Tichenor
Dan van Heeckeren
James Walsh

Portsmouth Yardstick

Carl Reigart, Chair
Skeeter Clinton
Wallace Cook
Mark Harris, Multihull Subcommittee Chair
Kevin Kirkpatrick
Bernie Kuse, Monohull Subcommittee Chair
Deborah Schaefer

Safety-At-Sea

Chuck Hawley, Chair
Gino Bottino
Bruce Brown
Kirk Brown
Jim Corenman
Dan Doyle
Rich DuMoulin
Bruce Eissner
Edwin Fischer
Sally Honey
Stan Honey
Bjorn Johnson
Dave Lumian
Warren Mazanec
Gene McCarthy
Glenn McCarthy
Sheila McCurdy
Alan McMillan
Renee Mehl
Alex Mehran
Joseph Melino
Rudi Millard
Paul Miller
Ralph Naranjo
Dan Nowlan
Dan O'Connor
Matt Pedersen
John Rousmaniere
Bob Schoonmaker
Evans Starzinger
Ralf Steitz
Bill Stump
Jim Teeters
Nathan Titcomb
Ron Trossbach
Dan van Heekeren
Talbot Wilson
John Winder
Jon Wright

US Match Race

Greg Kiely, Chair
Taylor Canfield
Bruce A Cook
Don Griglack
Rick Hatch
Kathy Lindgren
Glenn Oliver
Jeffery Riedle
Gary A Shoemaker
Bruce J Stone

US Men's and Women's Sailing

Linda Epstein, Chair
Robert J Counihan
Gretchen Curtis
Michael W Dawson
Alexandra Hahn
William B Ross
Deborah Schoenherr

US Offshore

Jon Siegel, Chair
Paul Ansfield
Bruce Bingham
Robert Thomas
James Tichenor
Joan Tihansky, Ex Officio

US Singlehanded

Martine Rawlings Zurinkas, Chair
David Abbott
John J Bainton
Jon Deutsch
George H Griswold
Scott R Melander
Christine C Neville
Doug Peckover
Kevin Bradley Shockey
Kevin Taugher
Roy H Tangen
Theran C Weaver

US Team Racing

Glenn Oliver, Chair
Bruce A Cook
Thomas Duggan
Ted Ferrarone
Joel C Hanneman
Jennifer Lancaster
W. Andrew Loe
Edward Robert Padin
Danielle Richards
Frank Ustach
Liz Ferenbach Walker

US Women's Match Racing

Susanne Leach, Chair
Charlie Arms
Elizabeth Finn Baylis
E. Chafee Emory
Alice Manard Leonard
Kathy Lindgren
Katy Lovell
Sandra Anne Svoboda
Genevieve Tulloch

US Junior Championships

Vicki Sodaro, Chair
Robert Ale
Allie Blecher
Dave Cannard
Matthew S Dubois
Forrest Gay
Amy Lyons
Mark Penny
Danielle Richards
Paul W Risseeuw
Ross Siemers
Frank Ustach
Sam Vasquez
Stephen K Wrigley

US Junior Women's

Danielle Richards, Chair
Carolyn Amarante
Allie Blecher
Amanda Callahan
Susan Dennis
Barbara Grove
Carrie Rohde
Vicki Sodaro
Jill Urban
Frank Ustach
Stephen K Wrigley

US Youth

Steve Wrigley, Chair
Carolyn Amarante
Malinda Crain
Forrest Gay
Frederick H Hagedorn
Allison B Jolly
Jennifer Lancaster
Danielle Richards
Cory Sertl
Vicki Sodaro
Leandro Spina
Frank Ustach

US Youth Multihull

Sarah Newberry, Chair
Jamie Livingston
John C Lovell
Sarah Newberry
Bryan E Paine
Kevin Rejda
Todd Riccardi
Matthew Bruce Whitehead

Race Administration

Hank Stuart, Chair
Tammy Kolbe, Secretary
Don Becker
Bruce Cook
Mark Foster
Rob Overton
Dave Perry
Jim Thweatt

Appeals

Dave Perry (1986), Chair
Bill Bentsen (1984)
Tom Farquhar (1987)
Dick Rose (2009)
Steve Shepstone (2007)

Judges

Chair	Don Becker	10/15/2013
Secretary	Joseph Krolak	12/31/2013
A	Carol Barrow	12/31/2014
B	Larry White	12/31/2013
C	Frederick Crabbe	12/31/2013
D	Steve Wrigley	12/31/2014
E	Bill Thorpe	12/31/2012
F	Rick Mallinson	12/31/2014
G	John Siegel	12/31/2014
H	Michael Roth	12/31/2012
J	Bill Stump	12/31/2013
K	Bruce Martinson	12/31/2014
L	Wayne Balsiger	12/3/12014

Race Management

Mark Foster, Chair
Mark Murphy, Secretary
Thomas Duggan
Thomas Farquhar
Jeff Johnson
Chris Luppens
Anderson Reggio
John Strassman
Bill Stump
Taran Teague

2012 AREA RACE OFFICERS WORKING GROUP SUBCOMMITTEE (AROs)

Chair	Taran Teague
A	Ron Hopkins
B	Steve Purdy
C	Jim Walsh
D	Tim Rumptz
E	Hank Stuart
F	Wayne Coulon
G	Bill Gage
H	John Thorne
J	Mark Townsend
K	Peter Blacklock
L	Leslie Keller

2012 RACE OFFICER TRAINING & CERTIFICATION SUB COMMITTEE

Jeff Johnson, Chair
John Craig
Tom Duggan
Bruce Greene
Steve Harris
Leslie Keller
Mark Murphy
John Strassman

Rules

Rob Overton, Chair
Dick Rose, Secretary
Benjamin Altman
Jim Capron
David Dellenbaugh
Art Engel
Roger Scott Ikle
Matt Knowles
Mary Savage

Umpires

Bruce Cook, Chair
Christine Accettella
Don Becker
Sandy Grosvenor
Glenn Oliver
John Pratt
Doug Sloan

Classification

Jim Thweatt, Chair
Marc Robert De Jong – Chief National Classifier

Education Division Chair

Rich Jepsen

Training

Rich Jepsen, Chair
Dick Allsopp
Charlie Arms
Rich Brew
Cappy Capper
Janine A Connelly, Staff Director
Peter M Durant
Stuart Gilfillen
Don L Glasell
Kimberly Hapgood
Kevin T Kavanagh
Hart Kelley
Larry Ledgerwood
Sheila McCurdy
Rachael Zoe Miller
Holly Woford O'Hare
Nancy H Richardson
Lynn M Walls
Jak R Wilberscheid

Commercial Sailing

Greg Norwine, Chair
Doris Colgate
Arabella Denvir
Rich Jepsen
Dean Sealey

Sportsmanship

Clark Chapin, Chair
Steve Aspery
Dean Cady
Marilike Eaton
Greg Fisher
Rich Jeffries
Natalie King
J.D. Reddaway
John Siegel

Olympic Division Chair

Dean Brenner

Olympic Sailing Committee

Dean Brenner, Chair
Bob Billingham
Tim Wadlow
Josh Adams
Ben Richardson
Carol Cronin
Louise Gleason
Jim Tichenor
Serge Jorgensen
Zack Leonard
Jerelyn Biehl

Voting Staff Members

Kenneth Andreasen
Dana Paxton
Katie Smith
Dave Johnson

Non-Voting Staff Members

Luther Carpenter
Betsy Alison
Leandro Spina
Romain Bonnaud

5 Athlete Representatives, elected annually

Recreation Division Chair

Tom Hubbell – Acting Chair

Non-Divisional Committees

Audit

Walter Chamberlain, Chair
Nancy Glover
Dawn Riley
Leslie Keller, Treasurer, Ex Officio
Bobbie Warren, CFO, Ex Officio

By-Laws

Clark Chapin, Chairb
Andrew Cole
Art Engel

Legal Committee

Bizzy Monte-Santo, Chair
Lawrence Bulman
Katherine Raulston
Dean S. Cady
Lars Forsberg
Todd Lochner

Compensation Committee

Tom Hubbell, Chair
Fred Hagedorn
Gary Jobson

Investment Oversight

Mason Chrisman, Chair
George Hinman
Chuck Loomis

Review Board

Carol Barrow, Chair
Robert Conner
Means Davis
Noel Field
Peter Kellogg
Timmy Larr
Charles Leighton
Genny Tulloc

The following committees are still waiting for a Chair and/or Committee Members to be named and approved:

Government Relations

Jim Muldoon, Chair

Membership

Bill Kirk, Chair

Team Racing

Steve Wolf, Chair

ORC OPEN

IRC OPEN

Offshore Teams OPEN

International Women's Keelboat

OPEN, Chair

US Multihull OPEN

Sports Medicine

Gino Botinno, Chair

Community Sailing Center Sanctioning and Exchange Committee

Morgan Collins, Chair

Appendix 3

2012 Meeting Schedule for the US Sailing Board of Directors

- December 20, 2011
- January 14, 2012 (Long Beach, CA)
- January 23, 2012 -- IF NEEDED
- February 27, 2012
- March 26, 2012
- April 23, 2012
- May 21, 2012
- June 25, 2012
- July 23, 2012
- August 20, 2012
- September 24, 2012
- October 22, 2012 -- IF NEEDED given AGM in 10 days
- November 1 - 3, 2012 (Fall AGM - San Francisco, CA)
 - 11/01/2012 BOD Meeting at 8 am
 - 11/02/2012 HOD/BOD Joint Session with Staff Presentations - 8 am
 - 11/03/2012 HOD Meeting - time TBD
 - 11/03/2012 BOD Meeting - time TBD
 - 11/03/2012 Annual Meeting - time TBD
 - 11/03/2012 Meeting of the Newly Constituted BOD - time TBD
- November 26, 2012
- December 17, 2012